



















MATCH PAGE 2

THE MATCH PROJECT

The MATCH project targets existing labour shortages through smart and organised labour migration.

The project will facilitate the 'matching' of highly skilled African talents - from Nigeria and Senegal - with Dutch companies based on the specific needs of the private sector.

Selection of highly skilled talents

BASED ON YOUR COMPANY NEEDS

30%

Empowering female participation by selecting at least 30% female candidates

Highly
qualified
skills
MOST IN NEED IN ALL
SECTORS OF THE DUTCH
ECONOMY

Recruiting professionals for bottleneck vacancies

40% of Dutch companies in the ICT sector experience obstacles due to labour shortages. Other sectors reportedly experiencing bottlenecks in terms of recruitment are the health, construction, education, business services and trade sector.

Knowledge
sharing
CONNECT TO EMERGING
INNOVATION & TECH HUBS
IN AFRICA

Recruit Internationally

Large labour pools of highly qualified talent available

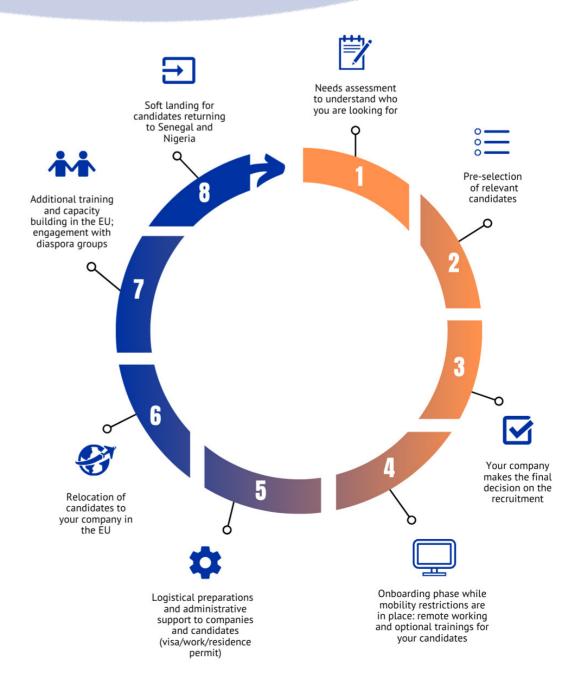
How can your company benefit from MATCH?

- Enjoy tailored, affordable solutions to address your specific labour needs
- · Reinforce your technical expertise by hiring qualified professionals
- Explore the potential of Africa, as an untapped labour and economic market
- · Contribute towards initiatives and projects benefitting their country of origin

MATCHING - How the recruitment process works

- Send us your vacancies for highly qualified profiles
- A selection process will be launched in Nigeria & Senegal
 - Mapping of relevant hubs and labour pools by our local partners
 - Call for resumes
- Pre-screening of candidates by a selection panel incl. IOM, VDAB and local employment agencies <u>ANPEJ</u> (SEN), <u>NDE</u> (NI), and <u>Aldelia</u> (NI & SEN).
 - Highest recruitment standards are safeguarded (IRIS)
 - · Technical skills and knowledge of English and French will be tested
- A shortlist of the best candidates will be presented to your company
- 5 Finalisation of recruitment process by your company (without obligation to recruit)
 - Skype interviews
 - Company specific tests

RECRUITMENT TIMELINE



MATCH PAGE 4

Africa's

Potential

- · Large investments in ICT and digitalisation
- A young population driven by an interest in innovation and technological advancement
- A growing range of existing skill partnerships with Europe
- Growing consumer market
- Endorsed by the European Commission's 2020 strategy for partnerships with Africa

Why

Senegal?

- French = national language
- 200,00 new job seekers yearly/ 30,00 new jobs yearly
- Among most developed ICT infrastructure in West Africa
- <u>Top 10</u> most stable democracies in Africa
- Ambitious educational <u>reforms</u> for digital skills
- One of the <u>fastest growing economies</u> in Africa

Why Nigeria?

- English = national language
- Highest nr. active <u>Tech-hubs</u> Africa 2019
- Largest economy in Africa and seventhmost populous country in the world
- Africa's largest ICT market, and secondhighest internet usage in Africa
- High concentration of innovation and entrepreneurship activity
- Leading financial technology (<u>Fintech</u>)
 industry in Africa, attracting high FDI

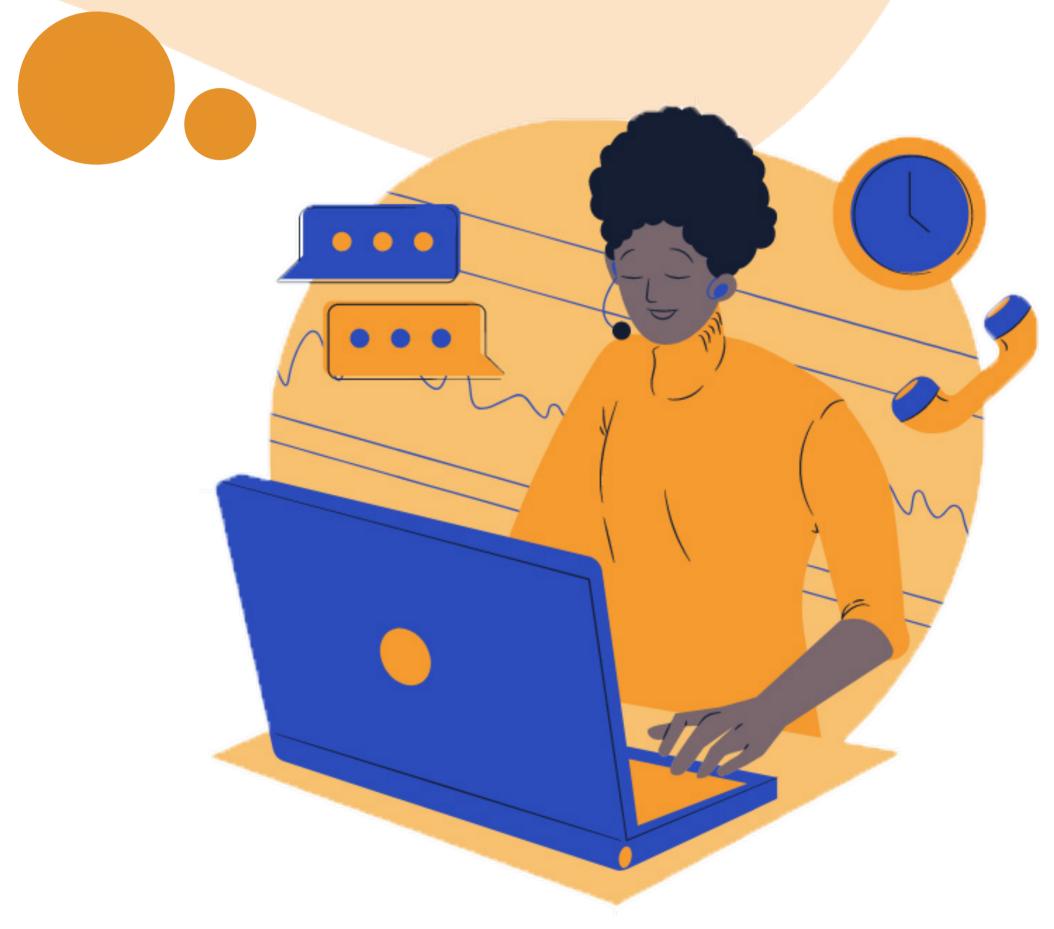
Examples of Available profiles

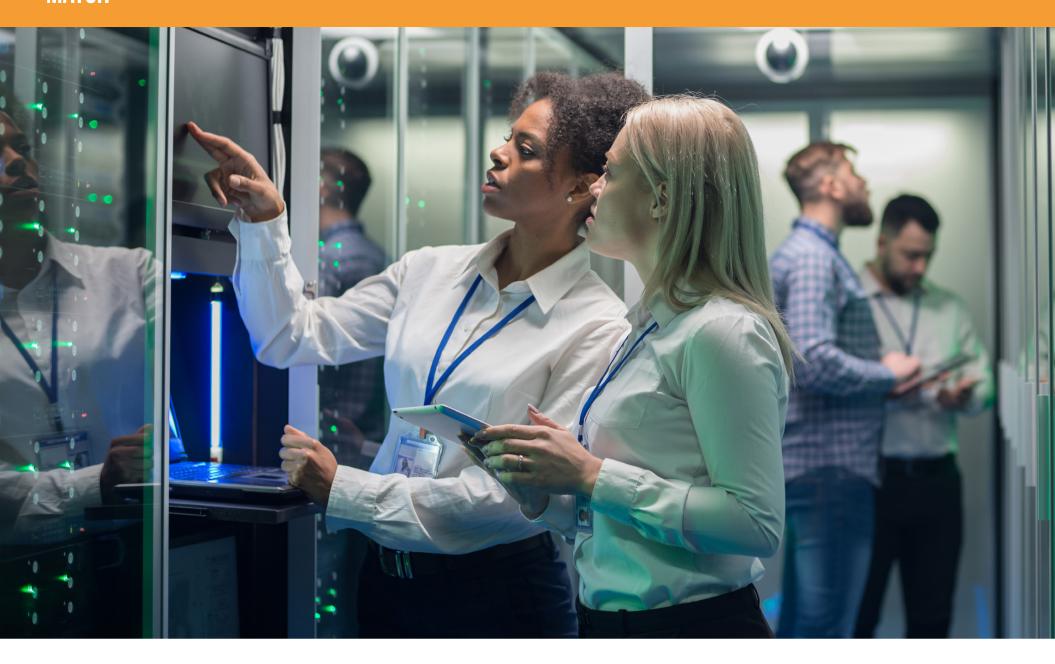
Information and communications technology service manager
Software and applications developers and analysts
Database and network professionals
Information and communications technology operations and
user support technicians
Telecommunications and broadcasting technicians
Electronics and telecommunications installers and repairers

MATCH PAGE 5

Get ready to Recruit from Africa!

We are using this time wisely – selecting talent, preparing talent and facilitating remote recruitment for companies in the Netherlands. Allow the MATCH project to provide you and your talent with a smooth transition to the workplace once travel is permitted.





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