



TANZANIA-NETHERLANDS TRADE AND INVESTMENT FORUM



PROGRAMME

14 November 2023 | The Hague

PROGRAMME

TIME	ACTIVITY	SPEAKER
12:00 - 13:30	Registration in Plenary Hall and Lunch in Gallery Room	
13:30 - 13:40	Opening of the Forum	Ms. Nuria Vlonk-Cunha Soares Deputy Managing Director NABC (Moderator)
13:40 - 13:45	Welcome Remarks	H.E. Caroline Kitana Chipeta Ambassador Embassy of The United Republic of Tanzania to The Kingdom of the Netherlands
13:45 - 14:00	Opening Remarks	Hon. January Yusuf Makamba (MP) Minister for Foreign Affairs and East African Cooperation Government of The United Republic of Tanzania
14:00 - 14:10	Remarks by the Representative of the Dutch Government	Ms. Wampie Libon Director International Enterprise Department Ministry of Foreign Affairs of the Netherlands
14:10 - 14:25	Available Incentives for Investors offered by the Government of Tanzania	Mr. Gilead Teri Executive Director Tanzania Investment Center (TIC)
14:25 - 14:33	Investment Opportunities in Zanzibar	Mr. Saleh Saad Mohamed Assistant Director-Investment Facilitation and Services Zanzibar Investment Promotion Authority (ZIPA)
14:33 - 14:40	Remarks on the Tanzania Private Sector	Mr. Raphaël Maganga Acting Chief Executive Officer Tanzania Private Sector Foundation (TPSF)
14:40 - 14:50	Photo-Op	
14:50 - 15:50	Round 1 of breakout sessions (see more information on the sessions below): 1. Harvesting Opportunities in Tanzania's Agro-Processing Sector - Room Gauguin 2. Tapping into Tanzania's Renewable Energy Potential - Room Dali 3. Pioneering Tanzania's Infrastructure: Opportunities for Dutch Investors - Room Rembrandt	
15:50 - 15:55	Coffee Break	
16:00 - 17:00	Round 2 of breakout sessions (see more information on the sessions below): 4. Harvesting Opportunities in Tanzania's Agro-Processing Sector - Room Gauguin 5. Tapping into Tanzania's Renewable Energy Potential - Room Dali 6. Pioneering Tanzania's Infrastructure: Opportunities for Dutch Investors - Room Rembrandt	
17:05 - 17:15	Recap of the Breakout Sessions - Plenary Hall	

TIME	ACTIVITY	SPEAKER
17:15 - 17:45	Panel discussion on Doing Business in Tanzania and Q&A	<p>Mr. Gilead Teri Executive Director Tanzania Investment Center</p> <p>Mr. Saleh Saad Mohamed Assistant Director-Investment Facilitation and Services Zanzibar Investment Promotion Authority (ZIPA)</p> <p>Mr. Roel van de Weijer Director Sourcing and Operation Johnny Cashew</p> <p>Mr. Amir Ali Director Alka Power</p>
17:45 - 17:50	MoU Signing between the NABC and Tanzania Investment Center (TIC)	
17:50 - 17:55	Closing Remarks	<p>Dr. Tausi M. Kida Permanent Secretary President's Office, Planning, and Investment</p>
17:55 - 19:00	Networking Reception	

BREAKOUT SESSIONS



HARVESTING OPPORTUNITIES IN TANZANIA'S AGRO-PROCESSING SECTOR

The agro-processing sector in Tanzania has the potential to contribute significantly to the country's economic growth, job creation, and diversification of the economy, reducing the country's dependence on traditional agricultural exports. However, addressing infrastructure challenges, improving access to finance, and enhancing the overall business environment for agro-processing, the private sector is essential for realising the full potential of this sector. Join us for an engaging workshop revealing the untapped potential of agro-processing in Tanzania, customised for Dutch enterprises. This session provides vital insights into the current business and investment landscape, the wide array of opportunities in agro-processing, and practical wisdom from a Dutch company that has successfully thrived in this sector in Tanzania.



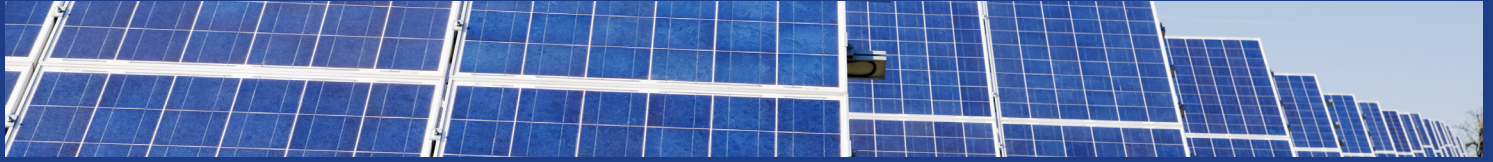
Ms. Núria Vlonk-Cunha Soares
Deputy Managing Director
NABC
(Moderator)



Dr. Daniel Elias Mushi
Deputy Permanent Secretary (Livestock)
Ministry of Livestock and Fisheries of
Tanzania



Mr. Korstiaan Zandvliet
Independent Consultant
Jamael Food Group



TAPPING INTO TANZANIA'S RENEWABLE ENERGY POTENTIAL

Tanzania has been making efforts to develop and promote renewable energy sources as part of its sustainable development goals and to address energy challenges in the country. This session provides Dutch companies with specific insights into the growing opportunities in Tanzania's renewable energy market. Delve into the current economic and regulatory environment, government incentives, and the untapped potential within this sector. Additionally, gain practical wisdom from a leading Dutch company already active in Tanzanian renewable energy.



Mr. Arne Doornebal
Community Manager
NABC
(Moderator)



Mr. Eng. Boniface Gissima Nyamo-Hanga
Managing Director
Tanzania National Electric Supply Company
Limited (TANESCO)



Mr. Maarten Strengers
Founder
Greenlink



PIONEERING TANZANIA'S INFRASTRUCTURE: OPPORTUNITIES FOR DUTCH INVESTORS

Infrastructure development is a critical component of Tanzania's economic growth and crucial for various sectors, including agriculture, transportation, energy, healthcare, education, and telecommunications. Dutch investors and businesses are invited to a comprehensive overview of opportunities in one of East Africa's fastest-growing economies. Understand the evolving business and investment climate, government initiatives, and explore a diverse range of investment prospects. Gain insights from a successful Dutch enterprise already navigating the Tanzanian infrastructure landscape.



Mr. Mattijs Renden
Head of Business Development
NABC
(Moderator)



Dr. Aloyce Lukulu Masanja
Principal Economist, PPP – Public Private
Partnership Unit
Ministry of Finance of Tanzania



Mr. Eric van Zuthem
Executive Board
Ballast Nedam

SPEAKERS



Hon. January Yusuf Makamba (MP)
Minister for Foreign Affairs and East
African Cooperation
Government of The United Republic of
Tanzania



H.E. Caroline Kitana Chipeta
Ambassador
Embassy of The United Republic of
Tanzania to The Kingdom of the
Netherlands



Ms. Wampie Libon
Director International Enterprise
Department
Ministry of Foreign Affairs of the
Netherlands



Dr. Tausi M. Kida
Permanent Secretary
President's Office, Planning, and Investment



Mr. Gilead Teri
Executive Director
Tanzania Investment Center (TIC)



Amb. John Robert Ulanga
Director for International Trade and
Economic Diplomacy
Ministry of Foreign Affairs and East
African Cooperation



Mr. Raphael Maganga
Acting Chief Executive Officer
Tanzania Private Sector Foundation
(TPSF)



Mr. Saleh Saad Mohamed
Assistant Director-Investment
Facilitation and Services
Zanzibar Investment Promotion
Authority (ZIPA)



Mr. Amir Ali
Director
Alka Power



Mr. Roel van de Weijer
Director Sourcing & Operations
Johnny Cashew