

DUTCH AFRICA **POULTRY PLATFORM**



Table of Contents



Copyright: Aeres Training Centre International (ATCI)



Copyright: VDL Jansen



4	Preface
5	The Dutch Africa Poultry Platform
7	Aeres Training Centre International (ATCI) & Aeres University of Applied Sciences
8	Angel Eggs
9	Bincx B.V.
10	Cagemax
11	Champrix B.V.
12	Darling Ingredients (Sonac)
13	Elpress B.V.
14	GI-OVO B.V.
15	Hendrix Genetics B.V.
16	I Grow Chicken (EBIT+)
17	Impex Barneveld B.V.
18	Koudijs Animal Nutrition B.V.
19	Lionpro Group
20	Marel Poultry B.V.
21	Ottevanger Milling Engineers
22	Pas Reform Hatchery Technologies
23	Roodbont Publishers B.V.

Table of Contents

24

Royal GD

25

The Schippers Group

26

VDL Agrotech

27

VDL Jansen

28

Vencomatic Group

29

Verbeek Hatcheries International

30

Wageningen Livestock Research

31

Poultry Trade Missions

32

DAPP Members

Preface



Netherlands-African Business Council

Saturnusstraat 95
2516 AG The Hague
The Netherlands

T: +31 (0)703043618
E: info@nabc.nl
W: www.nabc.nl



Rosmarijn Fens
Managing Director
E: rosmarijn.fens@nabc.nl
T: +31 (0)703043618



Núria Vlonk-Cunha Soares
Deputy Managing Director
E: nuria.vlonk@nabc.nl
M: +31 (0)646312411

Dear Reader,

The Dutch Africa Poultry Platform (DAPP) is a platform that brings together Dutch companies active in Africa’s poultry sector. DAPP members are desirous to contribute to the growth and development of Africa’s poultry sector in partnership with both public and private sector entities across Africa. DAPP members represent the entire value chain, from farm to fork, and are as such well equipped to address all your poultry needs.

The Netherlands-African Business Council (NABC) is the convener and coordinator of the DAPP. NABC was set up over 75 years ago with the objective of promoting trade and investment between the Netherlands and the African continent. This mandate extends to specific sectors such as the Poultry Sector in Africa. Together with its partners, NABC is ready to contribute to sustainably developing Africa’s poultry sector.

The NABC today leads a network of nearly 250 engaged members across diverse sectors and has access to a community of over 10,000 African and European businesses, institutes, government entities and others interested in doing business in Africa.

We offer four types of services for doing business in and with the African continent:

- Inbound and outbound trade missions: NABC has organised over 75 trade mission to over 40 different countries over the past 5 years,
- Sector platforms, like the DAPP, to strengthen the positioning of key Dutch sectors in Africa,
- Networking events, knowledge sessions, and conferences such as ‘Africa Works!’, and
- Member services: e.g. market research, business development, market expansion, and partner identification and matchmaking.

In case of any questions feel free to contact us by email via poultry@nabc.nl and nuria.vlonk@nabc.nl. For more information, please visit www.dutchafripoultry.com.

The Dutch Africa Poultry Platform



The DAPP, representing the entire poultry value chain from farm to fork, offers the best poultry products and services by means of Dutch technologies, knowledge, and skills. Jointly, DAPP Members work towards the next step in African poultry.

BREEDING, HATCHING & DAY-OLD-CHICKS



Angel Eggs



Hendrix Genetics



Verbeek Hatcheries International



Pas Reform Hatchery Technologies



Wageningen Livestock Research

FEED (MANUFACTURING) AND FEEDING



Cagemax



Champrix



Darling Ingredients



Koudijs Animal Nutrition



LIONPRO Group



Ottevanger Milling Engineers

ANIMAL HEALTH AND BIOSECURITY



Royal GD



The Schippers Group



Wageningen Livestock Research

SLAUGHTER AND (EGG/MEAT) PROCESSING



Gi-Ovo



Marel Poultry Processing



MOBA Group

HOUSING AND EQUIPMENT



Impex Barneveld



VDL Jansen



VDL Agrotech



Vencomatic Group



Elpress



Bincx



Wageningen Livestock Research

EDUCATION, PRACTICAL TRAINING & POULTRY MANAGEMENT SOFTWARE



Aeres



I Grow Chicken



Wageningen Livestock Research



Champrix



Roodbont Publishers



Aeres Training Centre International
Barnseweg 3
3771 RN Barneveld
The Netherlands
T: +31 (0)880206199
W: www.aerestrainingcentre.com

Aeres University of Applied Sciences
De Drieslag 4
8251 JZ Dronten
The Netherlands
T: +31 (0)880206000
W: www.aeresuas.com



Teus Korevaar
Account Manager, Trainer
E: t.korevaar@aeres.nl
M: +31 (0)622539522



Elvy Steenhuisen
Lecturer, Researcher
E: e.steenhuisen@aeres.nl
M: +31 (0)628503723

Aeres Training Centre International (Aeres TCI)

The world today is facing many food security and safety issues. Solutions are needed to increase and improve the production, processing and marketing of agricultural products. Aeres Training Centre International (formerly PTC+) in Barneveld offers extensive practical training programs in the field of poultry farming, pig farming, and animal feed production. In addition to these courses we have a long history of offering consultancy and development projects for companies, educational institutes and governments worldwide.

Aeres University of Applied Sciences

Aeres University of Applied Sciences Dronten offers a one-year bachelor programme of Poultry Management for a successful career in one of the following professional profiles:

- Poultry business advisor
- Poultry farm manager
- Poultry farm entrepreneur

In our bachelor programme, you will learn how to deal with differences in international (global) poultry production. The main focus in the one-year programme is on gaining knowledge about how to manage a poultry farm offering different challenges and with a view to optimizing the farm. The programme contains assignments on farms, applied poultry science lectures, and practical training. During the programme, you will benefit from our Dutch knowledge network.

Angel Eggs B.V.

Ploegstraat 64a
5712 RL Someren
The Netherlands

T: +31 (0)493473195
M: +31 (0)641346314
E: info@angeleggs.eu
W: www.angeleggs.eu



Jeroen Engelen
Director
E: info@angeleggs.eu
M: +31 (0)651990299

Angel Eggs B.V. was founded in 2014 by the brothers Twan and Jeroen Engelen, who at that time were already producing broiler hatching eggs at their family company located in Someren. The family has been actively engaged in the production of hatching eggs since 1962. Over the past decade the company has grown to several production locations in the Netherlands in order to guarantee the best quality hatching eggs for their customers worldwide.

The international orientation of Angel Eggs enables the company to deliver high quality hatching eggs to customers worldwide. To ensure the best of quality Angel Eggs B.V. uses years of experience in producing hatching eggs to achieve excellent fertility and hatchability so customers achieve better results. By maintaining the highest biosecurity levels, and following a three-week monitoring programme to ensure the health of the breeder flocks Angel Eggs is able to maintain its reputation.

With customers in over 30 countries Angel Eggs is internationally well known for its high-quality hatching eggs of the Ross 308 and Cobb 500 breed. All customers are provided with hatching eggs produced in the Netherlands, and exported after being packed in its own warehouse.

The amount of eggs shipped, as well as the type of packaging, needed documentation and transport are all arranged or provided by Angel Eggs based on customer demand in order to maintain long-term relationships. Therefore, Angel Eggs is not only known for its high quality hatching eggs, but also for their services that lay the foundation for a healthy chick.



Bincx B.V.

De Bonkelaar 7
3774 SB Kootwijkerbroek
The Netherlands

T: +31 (0)342444440
E: info@bincx.nl
W: www.bincx.nl



Gerbrand van den Brink

International Business
Development Manager
E: gerbrand@bincx.nl
M: +31 (0)610278473

We at Bincx design, manufacture and assemble steel constructions and sandwich panels for roofing and walls.

The company is established 20 years ago. Nowadays, we own 4 steel factories, all based in the Netherlands, serving our global customers.

We do all the mentioned business operations with a team of approximately 80 employees. In addition to our steel related activities, we can also provide turnkey solutions including plumbing and electrotechnical equipment.

In this regard, we are specialised in the agricultural sector. With our highly experienced and well-trained staff combined with our state-of-the-art factory, we are developing and manufacturing in a very smart and efficient way.

This results in quick installation times and comfortable, airtight, and easy to clean buildings that can be used for many decades.

Cagemax

Oude Bosscheweg 9
5301 LA Zaltbommel
The Netherlands

T: +31 (0)418584949
E: info@cagemax.com
W: www.cagemax.com



Robin Stoltink

Trader
E: r.stoltink@cagemax.com
M: +31 (0)613844683

Since 1997, Cagemax has been trading high-quality animal proteins and fats. We have successfully built up our business by supplying large quantities to several large and smaller pet food producers.

In addition, we have expanded our business by supplying raw materials (animal by-products, but also other organic by-products) to the aquafeed, compound feed, fertilizer, and energy sectors.

Added value

We are able to supply either directly from the manufacturer or from our various storage and transshipment facilities around our home base in Zaltbommel, The Netherlands. Our experienced and loyal team of employees provides our clients and suppliers with a swift handling of their orders and advice on market developments. Our knowledge and experience covers the entire supply chain, from manufacturers to end-users. We are known for our extensive product portfolio and are thus always able to offer good alternatives.

Your partner in feed solutions



Champrix B.V.
Lombardje 14
5211 HM 's-Hertogenbosch
The Netherlands

T: +31 (0)850640500
E: info@champrix.com
W: www.champrix.com



Naomi Hendriksz
Sales Manager
E: naomi.hendriksz@champrix.com
M: +31 (0)621686316

Champrix is a Netherlands-based company that delivers tailor-made concentrates, premixes, prestarter feed, milk replacers and feed additives. Champrix feed is suitable for all different kinds of animals, from ruminants to poultry. We are experienced in shipping our products all over the world. Having Rotterdam International Harbor within our proximity provides us with cost efficient global distribution possibilities. If desired, we can even compose a shipping of more than one product in one container. Beside, feed solutions we also offer services for our distributors, feed millers, integrators, and farmers to improve their results.

Our goal is your success

Champrix has a team of knowledgeable and experienced people who will help you find a feed-solution that fits your requirements. Before every offer, our nutritionists and technical advisors make a thorough investigation of your needs. We give you the best possible advice and services regarding all matters relating to animal nutrition, farm management, feed production as well as registration and transportation.

Premium quality products and innovations

Champrix stands for innovation and premium quality. Our products are geared towards animal gut health and efficient digestion resulting in better growth, health and productivity of animals. We are GMP+ certified. Our products are regularly tested by renowned and independent laboratories. In terms of innovation, we offer our 123Feed application. It enables our partners to create their own mixing instructions in only three steps. For more information, please visit our website: www.123feed.com.

We make customer satisfaction our priority and look forward to assisting you.

WORLD'S LEADING PRODUCERS OF RELIABLE AND HIGH-QUALITY FEED INGREDIENTS




Sonac - Darling Ingredients
Kanaaldijk Noord 20
5691 NM Son
The Netherlands

T: +31 (0)499364820
E: info@sonac.biz
W: www.sonac.biz



Fanny Lafeber
Sales Manager
E: fanny.lafeber@darlingii.com
M: +31 (0)499364687

Boost your business

As a trusted brand of Darling Ingredients, Sonac is the world's leading producer of proteins, minerals, fats and specialties for the animal feed and aqua feed industry. With own production plants in Europe, USA, China, Canada and Australia, we are able to guarantee constant production of high-quality and cost-effective feed ingredients to boost your business.

Broad range

We offer a broad range of high-quality ingredients for your poultry, pig or aqua feed as well as petfood. All outstanding potentials that could easily increase your profits. For example our:

- Poultry meal 63
- Poultry meat bone meal 50
- Meat bone meal 50
- Hydrolyzed feather meal
- Blood meal 90

Visit sonac.biz or darlingii.com for more information on our broad range of feed ingredients or contact our experts directly!



Elpress B.V.

Handelstraat 21
5831 AV Boxmeer
The Netherlands

T: +31 (0)485516969
E: sales@elpress.com
W: www.elpress.com



Peter Hogervorst

Export & Key Account Manager
E: ph@elpress.nl
M: +31 (0)651596108

Elpress is the leading manufacturer in the field of industrial hygiene. We focus on delivering total solutions: customer-focused cleaning systems, professionally integrated into your business process. By simplifying processes and sharing our knowledge, our wide product range enables us to add value to your business.

Elpress has been an innovative player in the domain of industrial hygiene for more than forty years. We strive to maintain our lead in market development by addressing the most divergent questions about hygiene in an inventive and successful way. We are proud to say that a number of our products have set the standard in the industry. Being able to maintain a high level of innovation requires a balanced team of professionals. We cover all these requirements and most important, we listen to you. These elements enable us to develop, produce, deliver and maintain efficient solutions.

GI-OVO B.V.

Topperbinnenweg 7
3774 BZ Kootwijkerbroek
The Netherlands

T: +31 (0)880308900
E: sales@gi-ovo.com
W: www.gi-ovo.com



Simone Scherpenzeel

Sales Manager
E: simone@gi-ovo.com
M: +31 (0)622374869

Gi-Ovo B.V. is based in Kootwijkerbroek (the Netherlands). We design, create and produce logistic solutions and packaging dedicated to the egg industry. We work with a staff of eight people from our offices in the Netherlands, USA, Malaysia and Brazil. Our clients are egg farmers, egg graders, egg processors, hatcheries and retailers. Our systems and products are produced with the best plastic raw materials available in the market. Its design guarantees a maximum protection of the eggs.

GI-OVO B.V. represents 4 brands: the EggsCargoSystem®, the HatchCargoSystem®, Eggypay® and CEEP®.

Our **EggsCargoSystem®** was introduced in 2001 and is sold worldwide since. The system consists of a plastic pallet, a plastic divider for separating the stacks and smart designed plastic egg trays (flats) for optimal egg protection. The set can carry up to 12.960 eggs. It reduces the risk of egg breakage by at least 3%.

The **HatchCargoSystem®** is the world's most innovative system where it concerns the transport and protection of hatching eggs. HCS® allows to load 40 percent more eggs on the same truck. HatchCargo compresses the return load with 50 percent compared to steel farm trolleys.

Eggypay® is an egg box with dual functionality. In addition to protecting and storing eggs, the box can be reused as a toy.

CEEP® stands for Circular Economy Egg Packaging. Single use packaging has a major impact on our environment, so a sustainable alternative is needed. CEEP® is provided with a deposit and can be taken back to the store. It then goes to the plastic recycling industry where CEEP® is processed into reusable raw material.



Hendrix Genetics B.V.

Spoorstraat 69
25831 CK Boxmeer
The Netherlands

T: +31 (0)485319111
E: info@hendrix-genetics.com
W: www.hendrix-genetics.com



Peter Arts
Area Manager Africa
E: peter.arts@hendrix-genetics.com
M: +31 (0)651591652



Mark Cornelissen
Area Manager Africa
E: mark.cornelissen@hendrix-genetics.com
M: +31 (0)651610669

Hendrix Genetics, headquartered in the Netherlands, is a leading multi-species breeding company with primary activities in laying hens, turkeys, and traditional poultry.

Throughout the globe, parent stock, commercial day-old layer chicks and hatching eggs are produced in large numbers at our own breeder farms and hatcheries, which maintain the highest standards of hygiene and biosecurity. When analyzing your needs, we carefully consider which chicken breed is ideally suited to supply the breeders (parent stock), commercial day-old chicks, or hatching eggs for your market. In this way we can deliver the latest genetic generations of our poultry genetics to the African continent, reduce road and air transport times, reduce transportation costs, and handle large volumes.

Availability, delivery, and full traceability of our products are guaranteed. First quality is at the core of our business, through every stage of our production process we aim for the highest chick quality. A rigorous quality control system is in place to monitor the quality of production by our specialized team of global poultry veterinarians and by governmental agencies in the various countries. Together with our valued customers we define the day-old chick vaccinations and the chick treatments that will be performed in our hatcheries. Truck and flight transportation options are arranged in direct consultation with customer needs and current possibilities. We aim to strive for the best solution in close cooperation to get the best quality parent stock (breeders) and commercial day-old chicks arriving at the poultry farm in the destination country.

With our strong portfolio of leading brands: Babcock, Bovans, DeKalb, Hisex, ISA, Shaver, Hybrid (turkeys), SASSO (traditional poultry), we deliver high-quality animal genetics to support the African food challenge. Next to our breeds, we also offer technical service and customer support to help our customers in reaching the genetic potential of their poultry breeds. We also offer PRIMA, a free-to-use tool that support egg producers in data insight in their poultry flocks. Hendrix Genetics' vision for setting the standard for sustainable animal breeding will deliver solutions to help feed the world and build a sustainable future.

Better Breeding Today for a Brighter Life Tomorrow

I Grow Chicken (EBIT+)



POULTRY MANAGEMENT SOFTWARE

for integrations & independent producers

I Grow Chicken/EBIT+
Wagenweg 222
2012 NM Haarlem
The Netherlands

T: +31 (0)235422010
E: info@igrowchicken.com
W: www.igrowchicken.com



Eric Mooiweer
Director
E: eric@igrowchicken.com
M: +31 (0)654313771

EBIT+ develops management software for poultry farmers, marketed under the brand name "i grow chicken". Designed for mobile first, it provides all functionality a professional farmer requires to improve: reduce mortality, improve feed conversion (FCR) and increase yield.

The app provides built-in analysis through various reports, operational and financial, to help you understand the health of your business and pointing out possible opportunities for improvement. The app guides farmers in the more efficient running of their chicken business. Suitable for broilers as well as layers. All breeds are supported, high performance and local breeds alike. The default language is English, while other languages can be made available upon request.

Affordable, easy to use, works on smart-phones, tablets and desktops; functionality is continuously being added to provide even more insight into the business. "i grow chicken", a Poultry Management Software, enables a healthier, more profitable, poultry business.



Impex Barneveld B.V.
Harselaarseweg 129
3771 MA Barneveld
The Netherlands

T: +31 (0)342416641
E: info@impex.nl
W: www.impex.nl



Olaf van Steenis
Export Manager
E: olaf@impex.nl
M: +31 (0)651213914

Since its establishment in 1971, Impex Barneveld BV has grown from a pioneer to a world-wide, leading supplier of drinking systems and accessories for poultry and pig farming. To maintain and continue this leading position and to respond to the needs of the market - now and in the future - Impex continuously innovates its products and service, of which quality, easy operation and efficiency are important aspects.

Product development & production

The years of experience and thorough knowledge in product development ensure that the market signals are translated into a complete product range. Research and development as well as production takes place in our own factory. Due to its own production, Impex maintains high quality standards and guarantee each product leaving the factory. This guarantee is fully supported by the Impex service department. The 100 percent service of our technical department assures optimal functioning of our automation systems.

The Impex headquarters is located in Barneveld, the heart of intensive livestock farming. Barneveld and the surrounding area is traditionally known for its intensive poultry farming. Animal breeding, as the "Barneveld hen", the poultry museum, egg auctions and the animal husbandry educational centers provide Barneveld its international reputation. At the many local test farms Impex comprehensively tests its newest developments in the automation of poultry, pig and livestock farming. Not only in its home market, but also internationally Impex has established an excellent reputation. In addition to the Barneveld headquarters, since 1985 Impex has its own U.S. subsidiary, Impex Gainesville Inc., in Gainesville, Georgia.

Koudijs Animal Nutrition B.V.
Rubensstraat 175
6710 BJ Ede
The Netherlands

T: +31 (0)318675420
E: info@koudijs.com
W: www.koudijs.deheus.com



Philippe-Olivier Mbundu
Export Manager Africa
E: pmbundu@koudijs.com
M: +31 (0)261347676



Menno Verbrugge
Export Manager Africa
E: mennoverbrugge@koudijs.com
M: +31 (0)646817099

Introduction

Koudijs Animal Nutrition is a leading producer and exporter of a complete program of feed, concentrates and premixes on a worldwide scale. The high quality products fit perfectly together with locally available raw materials. Through knowledge exchange with local farmers, Koudijs Animal Nutrition develops customised concentrates and premixes to improve the results of our livestock farmers. Koudijs Animal Nutrition is part of De Heus Animal Nutrition.

Feeding Performance, that is our everyday promise to our customers world wide. Just like every farmer, we are entrepreneurs. Maximising results every day, is our common goals. Through our feed solutions, farmers will be able to increase their productivity and profitability. Throughout Africa we have a network of distributors and in several countries we have our own local sales and technical teams. This, in combination with our vast nutrition know how, enables us to provide you with the right solutions, resulting in increased performance of your business.

Making nutritional knowledge applicable

Nutritional knowledge is worthless without knowing the practical insights and specific circumstances. We therefore operate worldwide and create partnerships with international research institutes, farmers and other stakeholders all over the world. A combination of our own research facilities in the Netherlands and abroad, the practical knowledge which we gain during our visits abroad and the nutritional knowledge will give the best possible feed solution for you.



Together We Thrive
L I O N P R O

LIONPRO B.V.

Barbara Strozzilaan 201
1083 HN Amsterdam
The Netherlands

T: +31 (0)613910625
E: sales@lionprogroup.com
W: www.lionprogroup.com



Krista Terauda

Sales Director
E: krista@lionprogroup.com
M: +31 (0)613910625

With logistic centers and local offices in Nigeria, Côte d'Ivoire, Kenya, Tanzania, Rwanda, and Uganda and representatives in Zimbabwe and Mozambique LIONPRO Group is a pioneering provider of customised agro-product supply chains, catering specifically to market leaders in developing countries.

With a primary focus on African markets, we are dedicated to providing top-quality feed ingredients, comprehensive education, and playing a crucial role in addressing the challenges in the region.

With close to 30 years of experience in the industry and expertise in 46 markets worldwide, LIONPRO Group brings European know-how and quality to developing countries offering a wide range of products for Animal Feed, Pet Food, and Aquaculture. Using our industry knowledge we aim to make a lasting impact on the agricultural landscape and contribute to the well-being and prosperity of communities in Africa and beyond.

Education is a core pillar of our approach. We aim to enhance local farmers' skills and capabilities and in close partnerships with industry professionals, enabling them to build thriving agricultural businesses. We believe that empowering them is key to driving positive change.

We strongly follow the Feed Safety Standards and closely monitor our products to assure the highest quality and safety. With a deep commitment to sustainability and the circular economy, we believe in reliability, precision, fairness, and responsibility to our planet and partners.

Marel Poultry B.V.

Handelstraat 3
5831 AV Boxmeer
P.O. Box 118
5830 AC Boxmeer
The Netherlands

T: +31 (0)48586111
E: info.poultry@marel.com
W: www.marel.com



Lambert Rutten

Industry Sales Manager
E: lambert.rutten@marel.com
M: +31 (0)612035468

A Passion for Poultry Processing

Marel Poultry is the leading global provider of advanced poultry processing systems and services. We manufacture and supply dedicated solutions for broilers, layers, parent stock, turkeys, ducks and geese. Working together with our valued customers, we have implemented countless successful tailor-made projects all over the planet. This has resulted in the world's largest installed base in the industry.

We offer the most complete, reliable and extensive product range in the industry. We offer semi- and fully automated solutions for live bird handling, primary processing, chilling, cut-up, deboning, portion cutting, grading & batching, and further processing. Furthermore we offer various end-of-line solutions, such as X-ray inspection and automatic weighing and labeling. Marel Poultry is also able to treat waste water to re-use it in processing operations, rather than discharging it.

Software & monitoring solutions and service & training products complete the supply range. For decades, we have supported poultry processors all over the world to add the most value to their processes and optimize their operations. "Being the market and technology leader, we bring poultry processors unmatched reliability, effective and future proof technologies with respect for people, poultry and planet," says Anton de Weerd, Marel Poultry's Managing Director.



Ottevanger Milling Engineers

Moerkapelse Zijde 32
2751 DL Moerkapelle
The Netherlands

T: +31 (0)795932221
E: info@ottevanger.com
W: www.ottevanger.com



Lex ter Horst
Area Sales Manager
E: l.terHorst@ottevanger.com
M: +31 (0)651937503



Rob Hinten
Area Sales Manager
E: r.hinten@ottevanger.com
M: +31 (0)653769593

Ottevanger Milling Engineers is a leading global supplier of production equipment and processing lines for the grain processing and compound feed industry. Founded in 1909, Ottevanger Milling Engineers is today still an independent, privately owned, successful Dutch company, managed by the fourth generation of the Ottevanger family. At our modern and well-equipped manufacturing facilities in Aalten and Moerkapelle in the Netherlands, Ottevanger designs and produces a comprehensive range of process equipment incorporating to the latest standards and techniques.

Our expertise lies in; engineering, production and installation of machinery and complete installations in the dry-cereal and grain processing industry such as: feed mills, premix and concentrate plants, aqua feed and pet food installations, cereal processing lines, and biomass installations.

We continuously support and create solutions for our partners in their effort of producing the best result in their local environment. Through close partnerships we create customized local solutions to meet the requirements of our partners. Over the last 30 years Ottevanger Milling Engineers built many high quality Conventional and Containerised Mills across Africa.

The containerised mills can be supplied in the range of 1 to 45 tonnes per hour. The equipment is installed in a 20-foot container which can be handled as separate modules. The frame of the container has two functions. The frame is not only used for shipment it is also the steel structure of the machine tower.



Pas Reform Hatchery Technologies

Bovendorpsstraat 11
7038 CH Zeddam
The Netherlands

T: +31 (0)314659111
E: info@pasreform.com
W: www.pasreform.com



Bouke Hamminga
Director International
Sales & Business Development
E: hamminga@pasreform.com
M: +31 (0)651064250



Adriaen Sligcher
Sales Director
E: Sligcher@pasreform.com
M: +27783610385

Pas Reform is an international company, which has specialised in the development of integrated hatchery technologies for the poultry sector since 1919. The company has earned its position as one of the world's leading hatchery equipment manufacturers, through decades of research into the biological and physiological aspects of embryo development, combined with a thorough understanding of all aspects of the poultry production chain - and a dedicated focus on the future.

At the heart of the Company is the Pas Reform Academy which, in close co-operation with clients and universities, carries out research into the influence of the incubation process on chick embryo development. This specialist expertise is used to develop new, innovative products and services for the hatchery industry and to train and coach hatchery managers. Pas Reform exports to more than 100 countries. Sales and service activities are carried out via the head office in Zeddam and a facility in the USA. Pas Reform also has its own sales offices in Africa, Asia, Europe, the Middle East and South America and an extensive network of local partners and agents.



Roodbont Publishers B.V.
P.O. Box 4103
7200 BC Zutphen
The Netherlands

T: +31 (0)575746029
E: info@roodbont.nl
W: www.roodbontpublishers.com



Janneke Janssens
Director Business Development
& Sales
E: jjanssens@roodbont.nl
M: +31 (0)642565846



Marc Kuypers
Director
E: mkuypers@roodbont.nl
M: +31 (0)653572718

With over 25 years of experience, Roodbont Publishers helps agricultural businesses develop. Their mission is to contribute to sustainable practices, by creating and transferring practically applicable knowledge to farmers and the supplying industry. Roodbont Publishers is globally known for their Signals© knowledge concept, aiming at optimising the daily workflow on farms.

Key focus

- Experts in creating and transferring practical knowledge
- Proven Signals© concept
- Optimizing daily workflow on farm

Poultry Signals series

The Poultry Signals series is practical content for poultry-oriented management.

Poultry Signals is based on the look-think-act approach. This approach challenges the user to understand the signals birds are giving, to act upon them and ensure maximum quality production. The Signals© concept is highly visual and based on three basic questions:

1. What do I see (hear, feel, smell, taste)? What's the signal? (LOOK)
2. How did this happen? What's the explanation? (THINK)
3. What am I supposed to do? Is it okay or should I take action? (ACT)

The series consists of practical guides, e-learning, posters and trainings and educational materials.

Royal GD
P.O. Box 9
7400 AA Deventer
The Netherlands

T: +31 (0)570660162
E: info@gdanimalhealth.com
W: www.gdanimalhealth.com



Jarno Smit
Area Sales Manager Africa
E: j.smit@gdanimalhealth.com
M: +31 (0)630928655

Teaming up for animal health, in the interest of animals, their owners and society at large. Since our foundation in 1919 that has been the mission for which we stand at Royal GD. Approximately 500 employees innovatively work on the health of farm animals and companion animals every day. We do so together with farmers, veterinarians, governments and the industry. GD is located in Deventer and is active on the Dutch and international market. In 2020, GD recorded a turnover of 80 million euros.

We own one of the largest veterinary laboratories in the world, in which we perform over almost 5 million laboratory analyses annually. Furthermore, GD employs a team of veterinarians, specialists and scientists who execute animal health monitoring, conduct practical research and develop programmes for animal disease prevention and control.

The combination of diagnostics and animal health expertise is what makes GD unique. This enables us to offer products and services that not only improve animal health, but are also convenient for our customers and generate good financial returns.

Our laboratory is equipped with state-of-the-art appliances. Approximately 1000 different analyses are performed routinely, varying from post mortem research (dissection) to executing molecular diagnostic tests.

GD has a good international reputation as a contract research organisation for applied research, education and consultancy. GD Academy, our education and training institute organises training sessions about animal health for farmers and their veterinarians and for the pharmaceutical and feed industries. The courses comprise both theory and practice of veterinarian diagnostics and laboratory research.



HyCare Poultry



HyCare Pigs



HyCare Cattle



The Schippers Group

Smaragdweg 60
5527 LB Hapert
The Netherlands

T: +31 (0)497339774
E: export@msschippers.com
W: www.theschippersgroup.com
www.hycare.eu



Stef Roijmans

Business Development Africa
E: s.roijmans@schippers.eu
M: +31 (0)651196101



Ruud Eits

Director Schippers Africa
E: r.eits@schippers.eu
M: +31 (0)651199904

The Schippers Group - partner in hygiene products

The Schippers Group delivers more than 10.000 products for professional livestock farming (pigs, poultry and cattle). Most important products are cleaning and disinfectants, clean drinking water concepts, organic acids, hygiene / dry powders and pest control products. The company has 12 offices in different countries and they do business with in more than 40 countries all over the world. In countries outside Europe we do business with dealers. We are always searching for new partnerships. For an overview of our activities in Africa, please visit www.msgold.eu.

The goal of The Schippers Group is to farm without antibiotics. Antimicrobial resistance is a significant international healthcare problem. Researchers already warned that in 2050, it will be the leading cause of death across the globe. This is why we developed our hygiene method HyCare.

HyCare (hygiene method The Schippers Group)

A Russian pig farmer, a Chinese broiler farmer or a Brazilian dairy farmer, despite their differences, they share the same ultimate objective: a healthy company in which disease is reduced to an absolute minimum.

In our own research and development centers we help livestock farmers across the globe achieve this, we developed HyCare: the hygiene management method that leads to the highest level of biosecurity. Livestock farmers who choose to adopt HyCare, maximise the hygiene within their company and with it, the health of their animals. They boost their immune systems, prevent the introduction of pathogens, minimise cross-contamination and virtually eradicate disease in their companies. This leads to healthier animals, increased returns and more job satisfaction.

VDL Agrotech

Hoevenweg 1
5652 AW Eindhoven
The Netherlands

T: +31 (0)402925500
E: info@vdlagrotech.nl
W: www.vdlagrotech.com



Tom van der Meulen

Area Sales Manager
E: t.van.der.meulen@vdlagrotech.nl
M: +31 (0)610222497

VDL Agrotech (member of the VDL Groep) manufactures and supplies equipment for the modern intensive livestock industry, for more than 50 years. The product range comprises feeding and drinking systems, manure treatment, heating, cooling, ventilation and climate control systems. VDL Agrotech is also specialized in engineering and supply of turnkey projects.

Specialist in engineering

Engineering projects is our specialty. VDL Agrotech designs, supplies and builds complete turnkey projects worldwide. From detailed engineering until complete erection of delivered equipment. All projects are designed in accordance with the local climatical circumstances to best meet the needs of the customer. The erection of the project is done under the supervision of a VDL Agrotech skilled supervisor, who takes care of correct erection and installation of delivered equipment. The supervisor always works together with a local group of technicians to ensure correct installation and train a local crew of technicians for maintenance of the delivered equipment.

Direct access to production facilities

VDL Agrotech has direct access to the most modern production facilities available, where a big part of the VDL Agrotech products are being manufactured. The VDL Groep includes companies specialized in metal working but also in plastic injection molding as well as assembly of equipment. The modern state of the art machines guarantee a high quality and competitively priced product. Having the production facilities within the VDL Groep enhances the important quality control and flexibility.



VDL Jansen

Harselaarseweg 32
3771 MA Barneveld
The Netherlands

T: +31 (0)342427000
E: info@vdljansen.com
W: www.vdljansen.com



Ron de Zwarte

Sales Manager
E: r.de.zwarte@vdljansen.com
M: +31 (0)655136862

VDL Jansen (Jansen Poultry equipment until 2022) was established in 1986 by Mr. Albert Jansen when he developed the first automatic laying nest. Nowadays the company has over 130 employees and delivers systems in over 80 countries. In October 2020 Jansen Poultry Equipment was acquired by the VDL Group, strengthening VDL's position in the livestock industry together with VDL Agrotech. We develop and produce poultry system for breeders, layers and broilers. All our systems are built in our factories in The Netherlands and Poland. Being able to control the process in-house ensures the highest quality finish which makes the systems very animal friendly. All systems are tailor made to the wishes of the entrepreneur and the needs of the animals.

The knowledge of poultry and technology within the company is essential for developing new products. As is the close cooperation with poultry specialists, technical developers, educational institutions, and research institutions. We believe that humans, animals and the environment must be treated with the utmost respect. This is the base of all our developed and produced products, and services. We are convinced that optimal production results are inextricably tied to the behavior, habits and health of the animals. Performance is defined by healthy animals living in efficient and high-quality housing. Healthy animals performing optimally give the highest return on investment.

We develop and produce poultry systems for breeders, broilers and layers. This includes rearing systems for layers, harvesting solutions for broilers, egg handling solutions, and solutions for emission reduction. Service and advice are integral part of our company. Turnkey solutions are possible. The unique patented anti-spillage feed pan used for broilers ensures an optimal Feed Conversion Ratio (FCR). Our nests have a patented expel system. And our rearing systems train pullets to perform excellent in an aviary system. Our solutions for emission reduction either prevent or reduce the build-up of ammonia and fine dust.

Vencomatic Group

Meerheide 200
5521 DW Eersel
The Netherlands

T: +31 (0)497517380
E: info@vencomaticgroup.com
W: www.vencomaticgroup.com



Peter-Bart Lichtenbeld

Sales Director Africa
E: pbl@vencomaticgroup.com
M: +31 (0)627003801



Pim van Hooff

Area Sales Manager Africa
E: pvh@vencomaticgroup.com
M: +31 (0)623526847

Vencomatic Group is a leading company in the poultry sector. 40 years ago we invented the first automatic nest. Through time the company has evolved in a full range supplier of the best equipment for your poultry project. With hundreds of committed employees, Vencomatic Group is a family business that serves thousands of customers every year. Together with our local branches and partners we can optimally fulfil the requirements of our customers in all parts of the world. Our dealers ensure knowledge of specific local requirements and offer top of the line advice, installation and service. We provide sustainable solutions that last, made in our own factories. Quality is crucial.

But we don't stop there; After installation we make sure that you know how to use our solutions in the best way by offering support in daily management. Becoming partners means we are there for you, now and in the future.

We offer tailor-made solutions for the great African continent to develop in a sustainable way. We are proud to pioneer and create the best products together with our customers. Think ahead with poultry people!

Vencomatic Group owns the below subsidiary companies:



Van Gent: Mechanical egg gathering from broiler breeders, layer breeders and layers.



Prinzen: Machines and solutions for handling hatching eggs and table eggs.



Agro Supply: Solutions and producing systems for air handling.

Verbeek Hatcheries International

Key Supplier Day Old Chicken



Wageningen Livestock Research



Verbeek Hatcheries International

Kauwenhoven 3
6741 PW Lunteren
The Netherlands

T: +31 (0)318578250
E: info@verbeek.nl
W: www.verbeek.com



Henry Versteeg
Export Manager
E: henry.versteeg@verbeek.nl
M: +31 (0)613726642

Verbeek Hatcheries International, key supplier day old chicks, works from the centre of the Dutch poultry farming community. For more than 50 years, Verbeek is market leader in the international supply of hatching eggs, chicks and pullets.

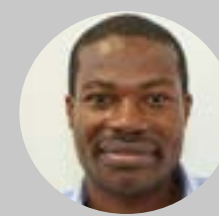
As an independent partner to the poultry farmer, Verbeek stays close to its poultry roots. After all, their business revolves around your wishes as the customer. Verbeek works hard to meet your aim for top results. Verbeek's choice of hen breeds is based on the best genetic potential. And so they have chosen Novogen. We would like to share all available management know-how we have accumulated at Verbeek, whenever you feel it to be within your policy, of course.

Impassioned Verbeek teams work together with poultry farmers on sustainable veterinary and business management. The emphasis will always be on animal health, laws and legislation, food safety and hygiene, as implemented throughout the Verbeek organisation (NEN ISO 9001 certified).

Wageningen Livestock Research

De Elst 1
6708 WD Wageningen
The Netherlands

T: +31 (0)317481793
E: wlrinternational.team@wur.nl
W: WLR Livestock International



Asaah Ndambi
Poultry Value Chain Expert
E: asaah.ndambi@wur.nl
M: +254 (0)700706398



Rick van Emous
Poultry Expert
E: rick.vanemous@wur.nl
T: +31 (0)317480704

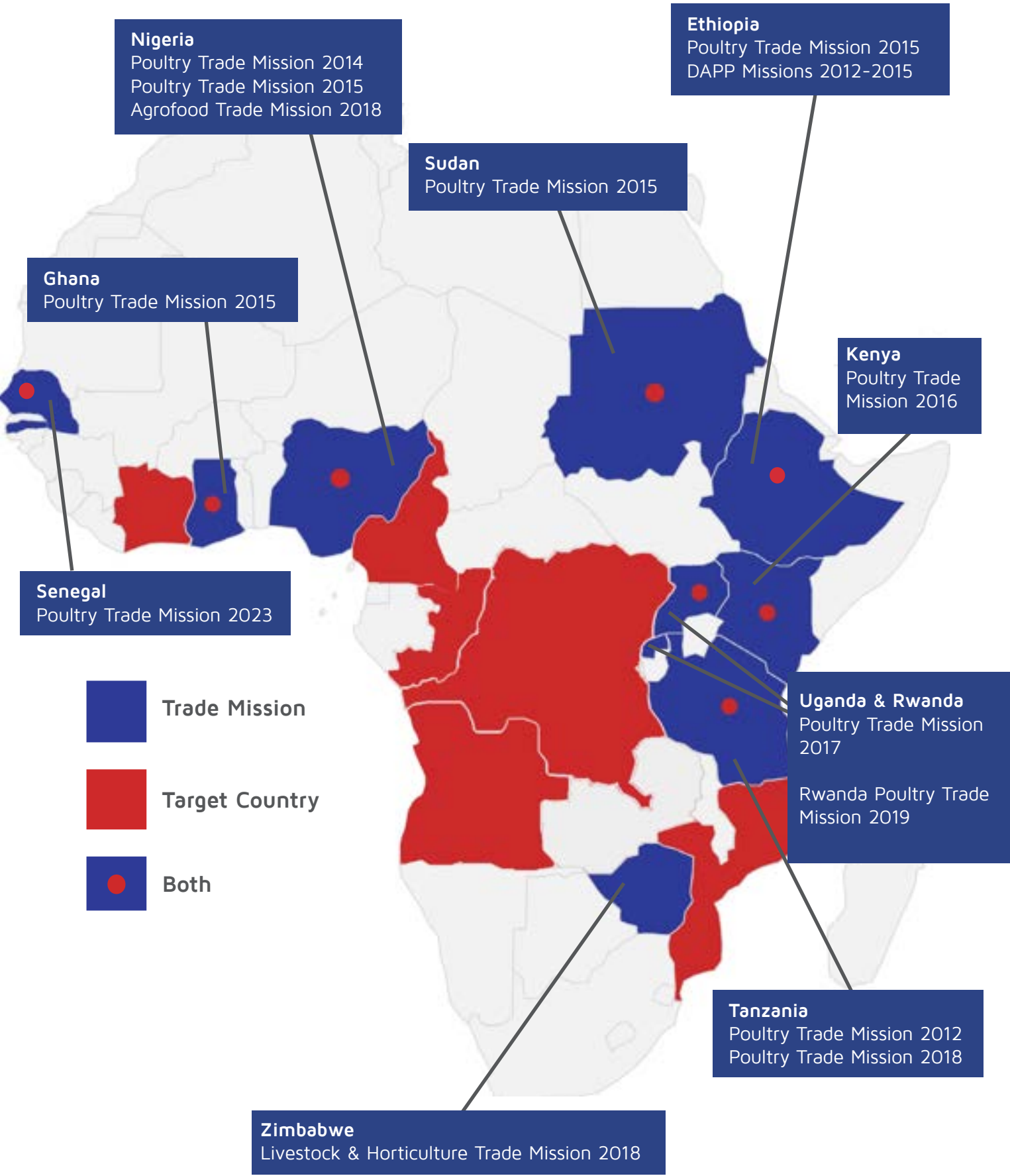


Jan van der Lee
Team Lead International
E: jan.vanderlee@wur.nl
M: +31 (0)620428524

We use research and knowledge to develop sustainable livestock sectors around the world. With this aim, we work together with governments, private sector, non-governmental organizations, other knowledge institutes and international organizations. Our core activities are applied research, training, and advisory services for practitioners and policy makers. Our expertise includes:

- Poultry subsector development
- Sustainable intensification of poultry farming systems
- Circular economy and nutrient cycling
- Efficient poultry nutrition
- Resilient animals and farms
- Effective poultry farm management competencies

Poultry Trade Missions



Members





The Netherlands-African Business Council
Saturnusstraat 95 (Floor 2, Office Nr. 211)
2516 AG The Hague
The Netherlands

T: +31 (0)70 304 3618
E: info@nabc.nl
W: www.nabc.nl