



PRÉSIDENTE  
DE LA RÉPUBLIQUE  
DU BÉNIN

# Invest in Benin



1.

***BENIN***

# BENIN

Population

12 909 041 \*projection (2022)

Population Growth

2,7 %

Area

114 763 km<sup>2</sup>

Capital City

Porto - Novo

Official language

Français

Main Exports

Cotton (18% EXPORT TOT) – Soya (2% EXPORT TOT)

Currency

CFA Franc (XOF) membre de UMOA

Exchange rate scheme

Fixed Exchange Rate with the EURO - 1 EURO = 655.28 XOF

Inflation

1.4% (2022) - 1st in terms of compliance with the WAEMU standard (3%)

Real GDP

9,912.2 billion XOF (2022) / €19bn

GDP Growth

6.3% - 3rd country with high economic growth in the WAEMU

Budget Balance (% of GDP)

-5.5% (2022) - 2nd country with a low Budget Deficit (% of GDP) in the WAEMU

Public Debt (% of GDP)

54.1% (2022) - 3rd in terms of compliance with the WAEMU standard (70%)

President

Patrice Talon

Credit ratings

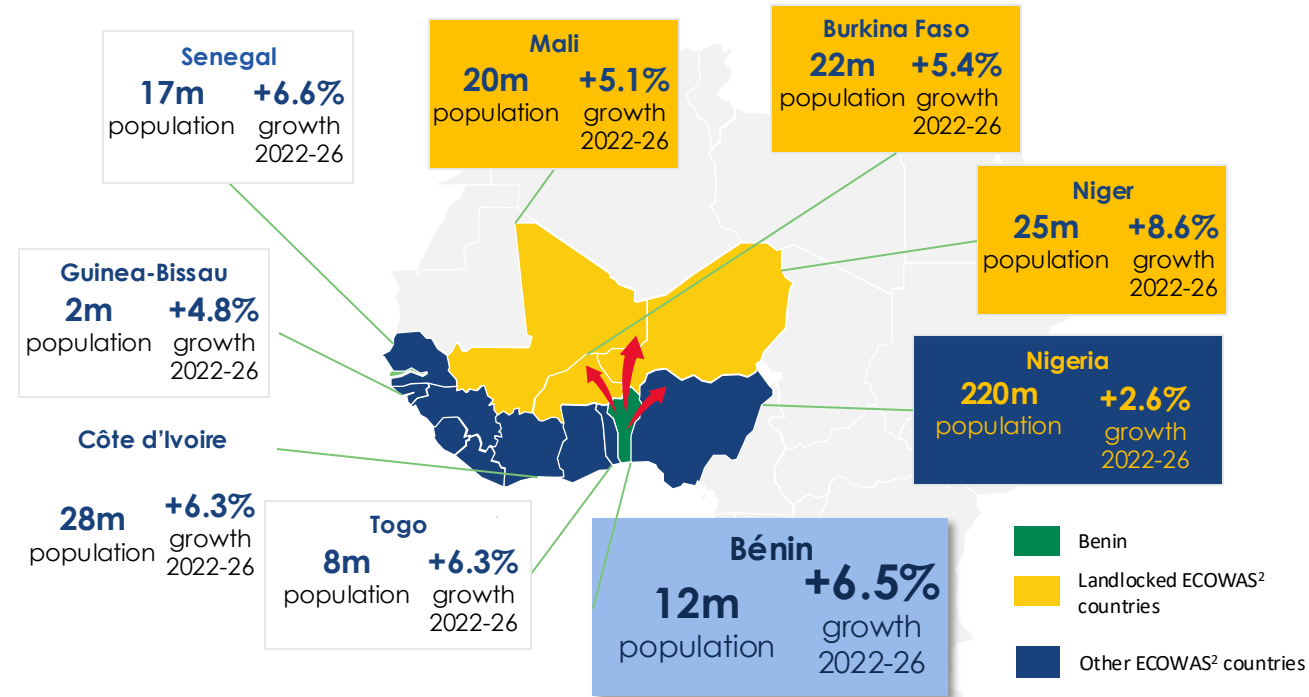
	2022	2023
S & P	B+ stable	B+ positive
Moody's	B1 stable	B1 stable
Fitch	B+ stable	B+ stable



Other countries of WAEMU (West African Economic and Monetary Union): **Burkina Faso, Côte d'Ivoire, Guinea-Bissau, Mali, Niger, Senegal, and Togo**

## REASONS TO INVEST IN BENIN

1. Gateway to West Africa for Investors
2. Preferential Electricity Rates
3. Incentive Framework for Investments
4. Country of Peace and Security
5. Member of the West African Economic and Monetary Union (WAEMU) and ECOWAS
6. Eligible for AGOA, allowing companies producing in Benin to export duty-free to the United States



An entry point for investors and multinational corporations into a market of **420 million people**

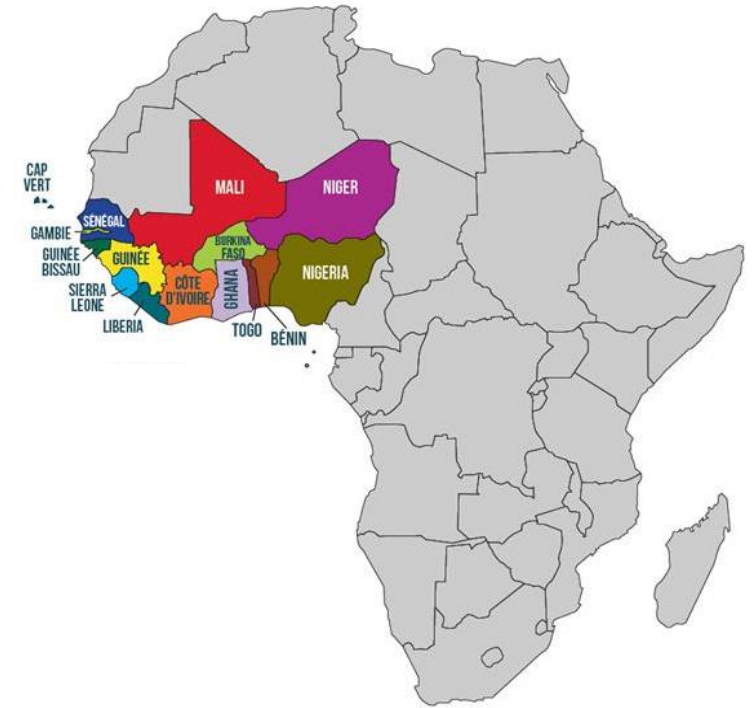
- Nigeria, the largest economy in Africa with a GDP of \$480 billion in 2021 and a population of approximately 220 million.
- ECOWAS, the Economic Community of West African States, with a population of 420 million - doubling over the last 10 years - and sustained GDP growth (**GDP multiplied by 7 since 2011, and an average annual GDP growth rate of 5.7% projected for 2022-26**).
- 3 landlocked countries in ECOWAS (**Burkina Faso, Mali, and Niger**).

# ORIGIN CERTIFICATE FOR COMMUNITY MARKETS

## Conditions for ECOWAS market

Have 80% local content

Approval under the ECOWAS Common External Tariff.

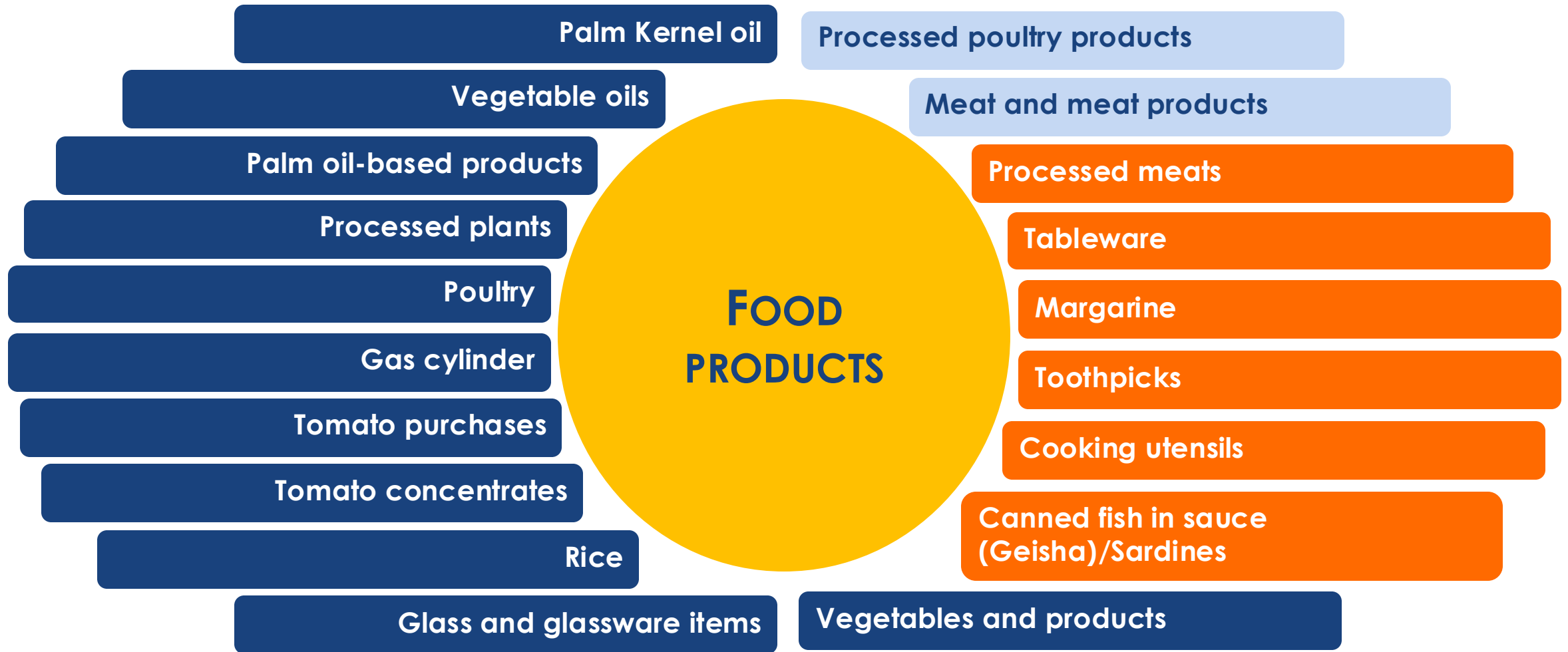


## Conditions for WAEMU market

Have 60% local content

Approval under the Trade Liberalization Scheme

# REMOVAL OF FOREIGN EXCHANGE RESTRICTIONS ON **OVER 43** PRODUCTS BY THE **NIGERIAN FEDERAL GOVERNMENT**



- Available
- In progress
- Not started

# LEVÉE DES MESURES DE RESTRICTIONS DE CHANGE À L'IMPORTATION SUR + 43 PRODUITS PAR LE GOUVERNEMENT FÉDÉRAL NIGÉRIAN



- Available
- In progress
- Not started

# REMOVAL OF FOREIGN EXCHANGE RESTRICTIONS ON **OVER 43** PRODUCTS BY THE **NIGERIAN FEDERAL GOVERNMENT**

## TEXTILES



Woven fabrics

Clothing

## COSMETICS AND MISCELLANEOUS ITEMS



Indian incense

Soap and Cosmetics

## INDUSTRIAL TRANSPORTATION PRODUCTS



Planes/Private jets




## OTHER INDUSTRIAL PACKAGING AND MISCELLANEOUS ITEMS



Plastic and rubber products

Polypropylene granules

Cellophane packaging and bags

-  Available
-  In progress
-  Not started

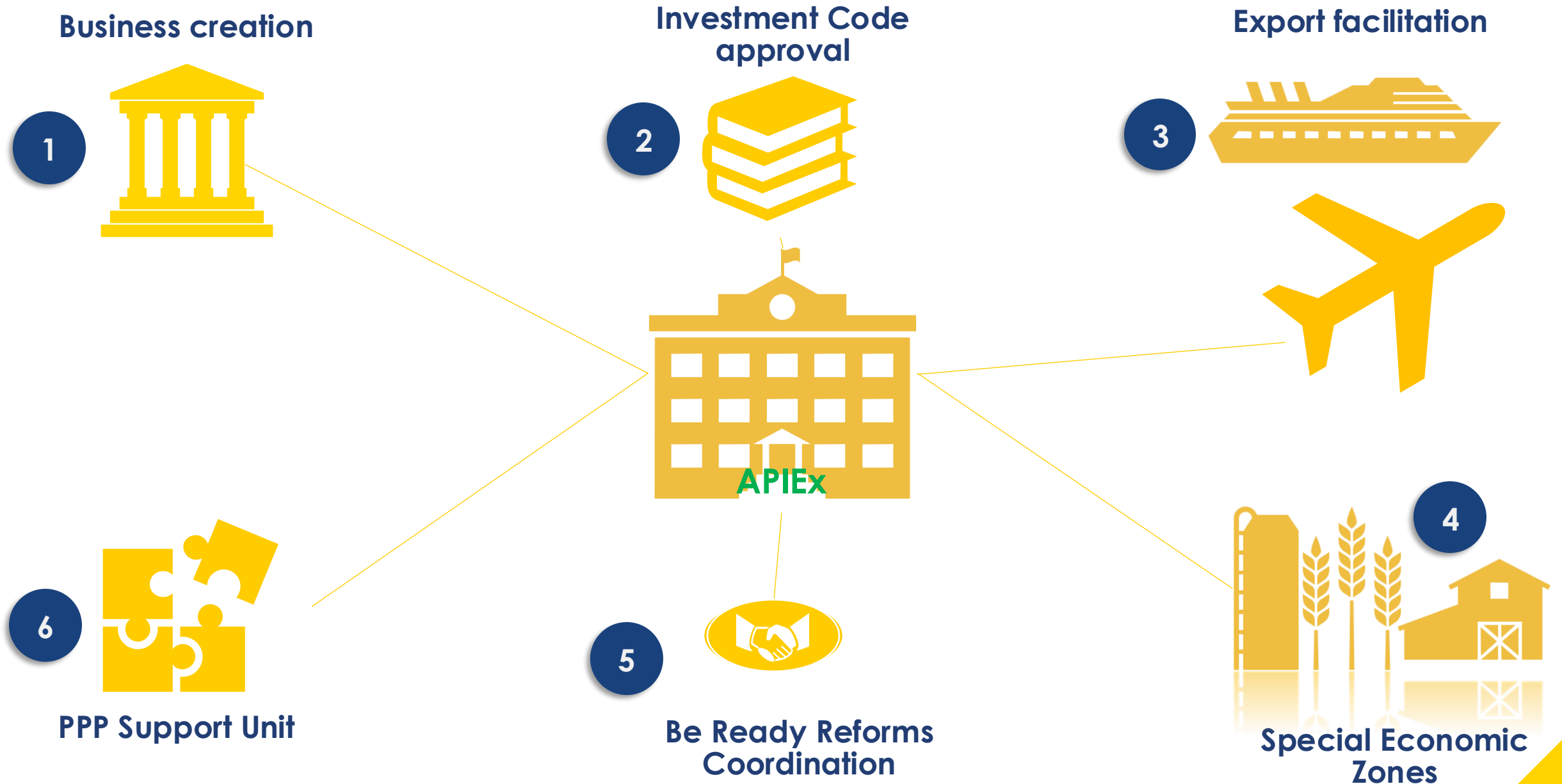


2.

*APIEx*

# INVESTMENT AND EXPORTATIONS PROMOTION AGENCY (APIEX)

## ONE-STOP SHOP



3.

*BUSINESS ENVIRONMENT*

# Business Creation



- Online Platform :  
[www.monentreprise.bj](http://www.monentreprise.bj)

- **One procedure**

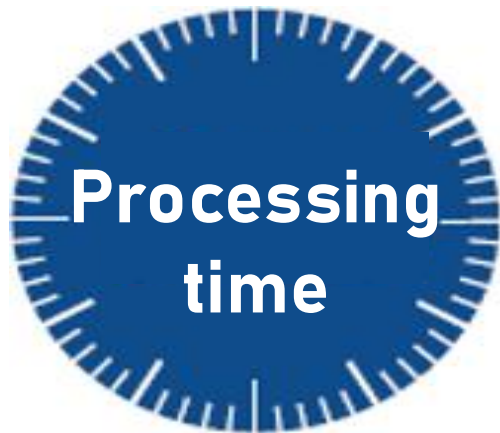
- Digital certificate secured with a QR code

## Process

1. Create an account at [www.monentreprise.bj](http://www.monentreprise.bj) ;
2. Check the availability of your company name ;
3. Fill out the online application;
4. Scan your documents ;
5. Make payment (Mobile Money or Visa card)

## REQUIRED DOCUMENTS

1. Identification document ;
2. Photo of the manager ;
3. Residence permit or manager's visa copy ;
4. Sworn statement from the manager(s) ;
5. Bank certification for the deposit of the share capital ;
6. Cost: **22.000 XOF** / 34 euros





# Business environment reforms

## Reforms

### The Modernization of Justice Law (March 2020)

**Easing provisions of the Labor Code** (reducing deadlines, raising thresholds)

Reform of the **Investment Code** to make it more attractive

Adoption of the **legal framework for Public-Private Partnerships** (PPP)

### Law on Special Economic Zones

Law for the **Promotion and Development of Micro, Small, and Medium Enterprises**

Review of **international tax treaties** and laws governing trade

Enhancement of **internal security** and the **healthcare system**

### Modernization of administration

- Adoption of the Digital Code
- Revision of the Public Procurement Law
- Modernization of public administration: procedures, computerization, digital archiving, and dematerialization (Smart Gov)
- **Relaxation of rules regarding repatriation of capital: the capital**  
repatriation period is reduced to 48 hours from 72 hours. Introduction of an emergency procedure within 24 hours.

## Reforms

### Business creation

- Establish your business from the comfort of your home ([www.monentreprise.bj](http://www.monentreprise.bj))
- Create your business at the formalization kiosks at APIEx
- Secure all certificates without leaving your location
- **Reduction of procedures from 6 to a single process**
- Online payment solution (credit card and mobile money)
- **Digitally authenticated** certificates with QR codes

For more information: [www.monentreprise.bj](http://www.monentreprise.bj) - <http://www.gufebenin.org/>

### Building Permit Acquisition

- Dematerialization of the building permit application process, <https://permisdeconstruire.gouv.bj/>
- **Free service** of firefighters for the fire safety report in the context of building permits
- Dematerialization of **connection requests** at [www.soneb.bj](http://www.soneb.bj)
- Implementation of free water connection for SMEs and SMIs
- Maximum water network connection' timeframe set at 6 days

For more information: <http://www.permisdeconstruire.bj/>

### Electricity Connection

- **Dematerialization of the connection process** at [www.sbee.bj](http://www.sbee.bj)
- **Reduction of the number of procedures from 5 to 3**
- **Setting the connection timeframe to 30 days**
- **Free electrical connections** for SMEs and SMIs with consumption needs ranging from 140 Kva to 160 Kva
- Establishment of the **service regulation** between the Electricity Regulation Authority (ARE) and the Beninese Electricity Company (SBEE)
- Availability and monitoring of statistics on power outages

For more information: [www.sbee.bj](http://www.sbee.bj) - [www.are.bj](http://www.are.bj)

4.

*INVESTMENT CODE*

# THE INVESTMENT CODE

## LAW N° 2020-02 AS OF MARS 20<sup>TH</sup> 2020

### SCHEMES

#### ADVANTAG ES

##### Settlement period

Full exemption of custom taxes

##### Operating period

- exemption from corporate income tax (IS)
- exemption from occupation and business taxes and licences
- **50%** reduction in employer's contribution on wages

50 M FCFA <  
Investissements <= 1 Md  
FCFA

5 ans

5 ans

5 ans

#### Régime A

#### ADVANTAG ES

##### Settlement period

Full exemption of custom taxes

##### Operating period

- exemption from corporate income tax (IS)
- exemption from occupation and business taxes and licenses
- **80%** reduction in employer's contribution on wages

1 Md FCFA <  
Investissements <= 50 Mds  
FCFA

Zone 1  
8 ans

Zone 2  
10 ans

Zone 3  
12 ans

#### Régime B

#### ADVANTAG ES

##### Settlement period

Full exemption of custom taxes

##### Operating period

- exemption from corporate income tax (IS)
- exemption from occupation and business taxes and licenses
- exemption from the employer's contribution to wages
- exemption from registration fees in the event of a capital increase

Investissements > 50 Mds  
FCFA

Zone 1  
15 ans

Zone 2  
16 ans

Zone 3  
17 ans

#### Régime C

Zone 1 : Cotonou, Abomey-Calavi et Sèmè-Podji ; Zone 2 : Porto-Novo, Parakou, Abomey et Bohicon ; Zone 3 : le reste du territoire national.

# SPECIAL SCHEMES

## CRITERIAS

## ADVANTAGES

### SECTORAL INCENTIVE SCHEME

Eligible investments for schemes A or B in the priority sectors of the Programme of Action of the Government (agro-industry, agriculture, energy, tourism, digital sector, etc.).

**For scheme A** : possibility to benefit from scheme B

**For scheme B** : possibility to benefit from scheme C

### SPECIFIC INVESTMENTS SCHEMES

Infrastructure and facilities for tourism, culture, sports, health and education

Infrastructure for the storage of products such as gas, hydrocarbons, chemicals

**Investment phase** : total exemption from entry fees, except for community taxes and levies

**Operating phase** : common law regime



5.

## *SPECIAL ECONOMIC ZONES*

GLO-DJIGBÉ INDUSTRIAL ZONE (GDIZ)

# SPECIAL ECONOMIC ZONES SCHEME/ SEZ SCHEME LAW N° 2022-38 AS OF 03RD JANUARY 2023



## Intra-Community Trade Scheme A

10 mds XOF <= MI <= 20 mds XOF

### Settlement

1 3

### Operating

0 to 12 years

> 12 years

4

5 50% reduction on VPS

9

50% of corporate income tax

## Export Scheme

- No condition on the amount
- Obligation: export 80%

1 2

PA : 0 to 15 years

2 4 5 7

Exemption from VPS

PA : 0 to 15 years

2 9 15% of corporate income tax

## Intra-Community Trade Scheme B

20 mds XOF <= MI <= 50 mds XOF

### Settlement

1

3

### Operating

0 to 15 years

4 5

80% reduction on VPS

> 15 years

9

Common law regime

## Intra-Community Trade Scheme C

>= 50 mds XOF

### Settlement

1 3

### Operating

0 to 12 years

> 12 years

4

5 Exemption from VPS

9

Common law regime

## Customs advantages

1

1 : Total exemption from entry duties and taxes, except for road tax, statistical tax, customs stamp, community levy, community solidarity levy and solidarity levy on :

- equipment, tools and commercial vehicles used exclusively in production
- specific spare parts for imported equipment, up to an amount equal to 15% of the CIF value (insurance and freight costs)

2

2 : exemption from customs taxes on raw materials

3

3 : no exemption on raw materials

## Fiscal advantages

4

4 : Exemption from corporation income tax, advance tax on profits and flat-rate minimum tax

5

5 : Exemption from business tax and license fee

6

6 : Exemption from transfer tax, registration fee, as well as capital gains tax in the event of the transfer, sale, or contribution of assets between companies

7

7 : exemption from registration fee in the event of capital increase

8

8 : exemption from customs taxes on raw materials

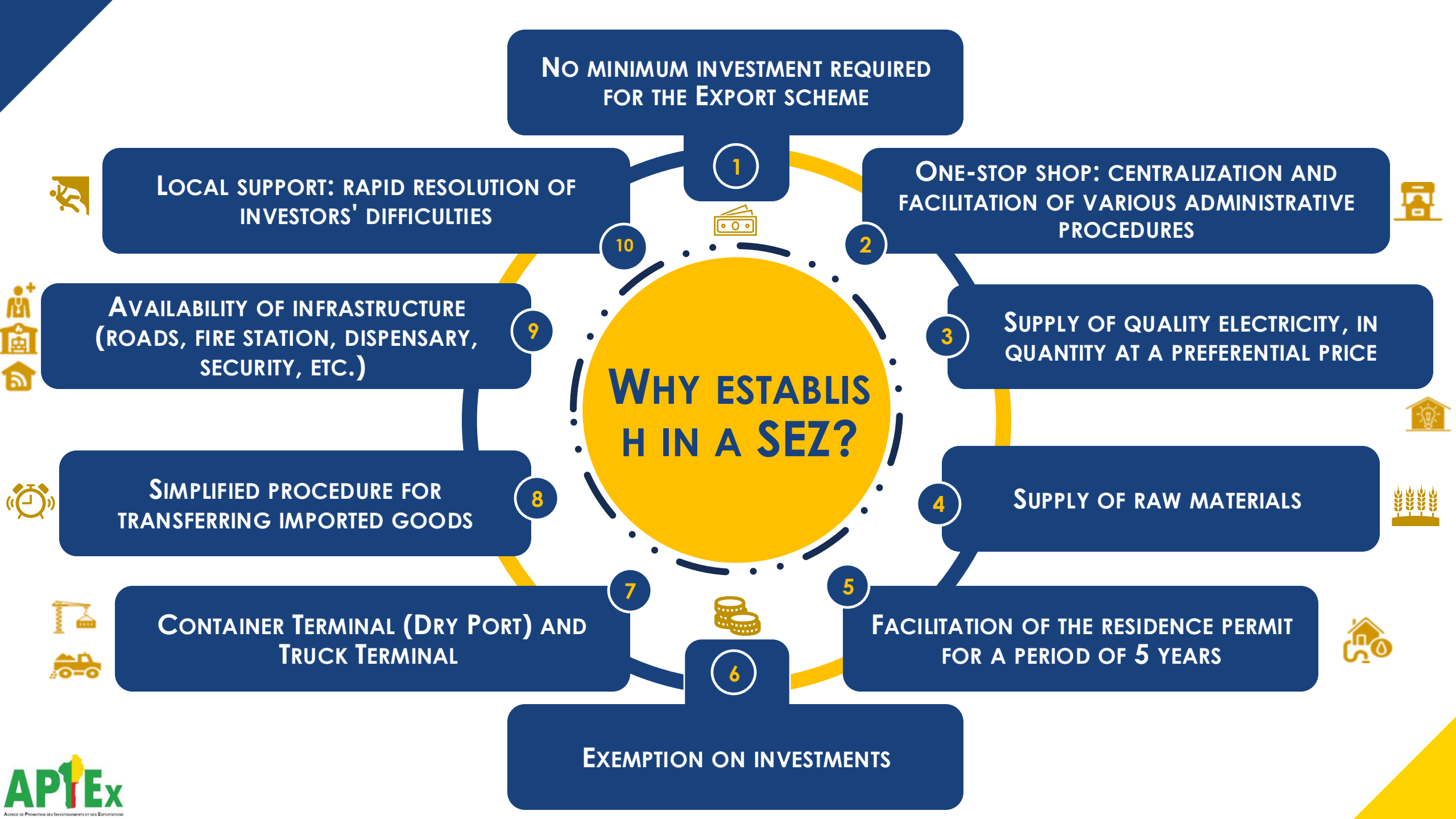
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## Social advantages

- Simplified procedure for the issuance of visas and residence cards
- Employment contract freely negotiated
- 5 years resident card

# Special Economic Zones Scheme/ SEZ Scheme Law n° 2022-38 as of 03rd January 2023

Elements	Export Scheme	Intra-community trade promotion scheme		
Eligibility	<ul style="list-style-type: none"> <li>No condition on the amount</li> <li>Obligation : export 80%</li> </ul>	<ul style="list-style-type: none"> <li>2A : 10 and 20 billions XOF</li> </ul>	<ul style="list-style-type: none"> <li>2B : 20,1 and 50 billions XOF</li> </ul>	<ul style="list-style-type: none"> <li>2C &gt; 50 billions XOF</li> </ul>
Customs advantages	<b>Total exemption from import duties and taxes</b> , except for the road tax, the statistical tax, the customs stamp, the community levy, the community solidarity levy and the solidarity levy on: <ul style="list-style-type: none"> <li>equipment, tools and commercial vehicles intended exclusively for production</li> <li>specific spare parts for imported equipment up to an amount equal to 15% of the value of the equipment at cost of insurance and freight</li> </ul>			
	<ul style="list-style-type: none"> <li><b>Exemption from customs duties on raw materials</b></li> </ul>	<ul style="list-style-type: none"> <li>No exemption on raw materials</li> </ul>		
Fiscal advantages	0 à 15 ans	0 à 12 ans	0 à 15 ans	0 à 17 ans
	<ol style="list-style-type: none"> <li>Exemption from <b>corporate tax, advance payment of tax based</b> on profits and <b>flat rate minimum tax</b></li> <li>Exemption from the <b>contribution of patents and licenses</b></li> <li>Exemption from <b>registration duty</b> in the event of a capital increase</li> <li>Exemption from the amount of the <b>employer's payment on wages</b></li> </ol>	<ol style="list-style-type: none"> <li>exemption from <b>corporate tax, advance payment of tax</b> on profits and <b>flat-rate minimum tax</b></li> <li>exemption from the contribution of patents and licenses</li> <li>50% reduction in the amount of the employer's payment on wages</li> </ol>	<ol style="list-style-type: none"> <li>exemption from corporate tax, advance payment tax based on profits and the flat-rate minimum tax</li> <li>exemption from the contribution of patents and licenses</li> <li>80% reduction in the amount of the employer's payment on wages</li> </ol>	<ol style="list-style-type: none"> <li>exemption from corporate tax, the advance payment tax based on profits and the flat-rate minimum tax</li> <li>exemption from the contribution of patents and licenses</li> <li>exemption from the amount of the employer's payment on wages</li> <li>exemption from registration duty in the event of a capital increase</li> </ol>
	Exemption from transfer duty, registration and capital gains tax in the event of the sale of property, transfer or contribution between companies			
	> 15 years	> 12 years	> 15 years	> 17 years
	<ol style="list-style-type: none"> <li>Exemption from customs duties on raw materials</li> <li><b>Corporate tax at 15%</b></li> </ol>	Corporate tax at <b>15%</b>	<b>Ordinary</b> scheme	<b>Ordinary</b> scheme
Social advantages	<ol style="list-style-type: none"> <li><b>Simplified procedure for issuing visas and residence permits</b></li> <li><b>Freely negotiated employment contract</b></li> <li><b>5-year residence permit</b></li> </ol>			



# GDIZ GOVERNANCE FRAMEWORK



## Regulation authority

7 members

2 state representatives

1 representative of the communities

1 representative of the technical partner

1 representative of SIPI-BENIN S.A.

2 representatives of the Benin Chamber of Trade and Industry and employers' associations



## Administrative authority

In charge of single window

General Administrator

Deputy General Administrator



Single window



Joint Venture between Beninese state and ARISE



Industrial

Logistic

Commercial

Residential



# MAP OF THE GDIZ

## COUNTRY BRIEF PROFILE

### AREA



114,763 SQKM

### POPULATION



11,485,048

### POPULATION GROWTH RATE

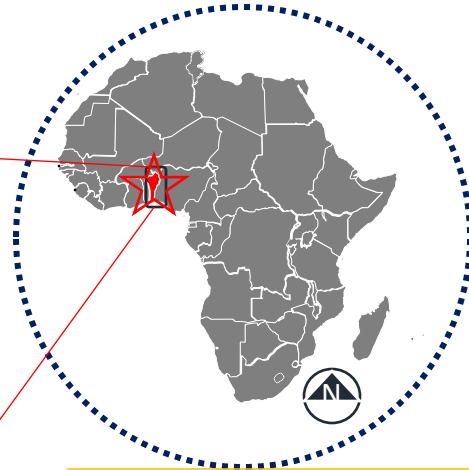


3.0%

### GDP GROWTH



6.8%



Emplacement  
exceptional

AVANTAGE

- The GDIZ is located in Glo-Djibé - about 45 km from Cotonou
- It is close to the new international airport of Cotonou (in project).
- The GDIZ is located on two major roads - notably on RNIE1
- The Z.I is located on the axis linking the coastal fronts to the hinterland of Benin.

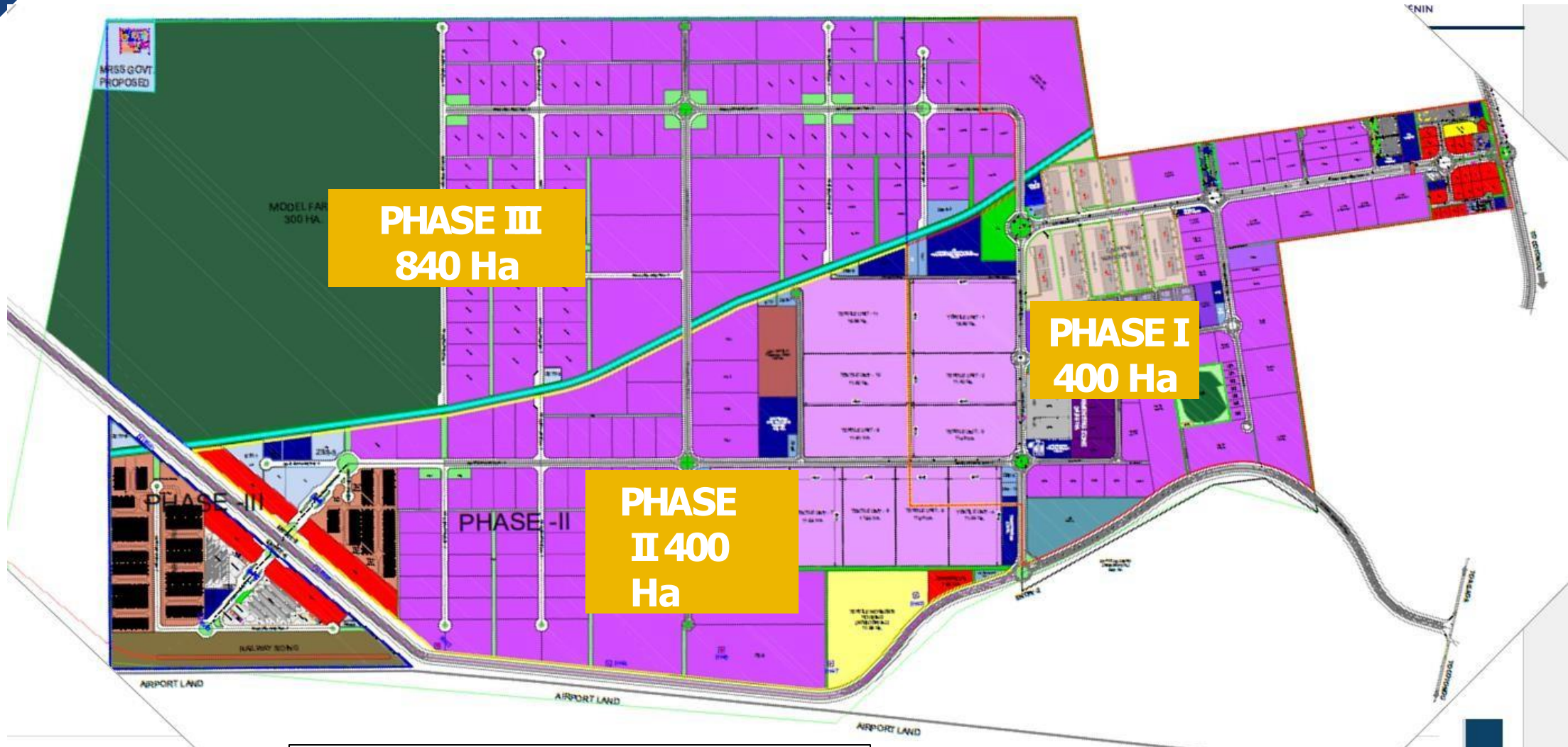


▪ 1640 hectares

▪ 45 km from cotonou



# MAP OF THE GDIZ



1. Industrial zone
2. Logistical zone
3. Commercial zone
4. Residential zone

# GDIZ INFRASTRUCTURE AND SERVICES

## INFRASTRUCTURES



INDUSTRIAL ZONE



COMMERCIAL ZONE



RESIDENTIAL ZONE



SINGLE WINDOW



CONTAINER TERMINAL



TRUCK TERMINAL



FIRE STATION



MEDICAL DISPENSARY



HOSTELS



RESTAURANTS



TECHNICAL FORMATION

## SERVICES



SUPPLY IN WATER



SUPPLY IN ELECTRICITY



WASTE  
MANAGEMENT



OPTIC FIBER



ROAD DEVELOPMENT



PIPE DEVELOPMENT



GAS PIPELINE  
DEVELOPMENT



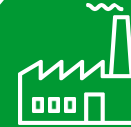
# GDIZ OBJECTIVES



Increase exports by **US\$ 5-10 billion within ten(10) years**



GDP growth of US\$4-7 billion by **2030**



**500%** increase in Benin's manufacturing output



**40 000** new jobs by 2024



**300 000** jobs by 2030

6.

*ELECTRICITY CODE ACT*

# ELECTRICITY CODE/

LAW N°2020 - 05 OF APRIL 5TH, 2020

## TAX REGIME APPLICABLE TO NON-RENEWABLE ENERGY CONTRACTS (ART. 78)

SETTLEMENT PERIOD		OPERATING PERIOD	
VAT in the domestic or customs regime	Exempted		Exempted except for
Customs duties and taxes on equipment	<b>Exempted except for</b> <ul style="list-style-type: none"> <li>Community Solidarity Levy (CSL = 0.8%)</li> <li>Community Levy (CL = 0.5%)</li> <li>Solidarity Levy (SL = 0.2%)</li> <li>Road Tax (RT = 0.15%)</li> <li>Statistical Tax (STTAX = 5%)</li> </ul>	Customs duties and taxes on equipment, spare parts, and fuels	CSL - CL – SL-RT-STTAX
		VAT	Non Exempted
		Registration duties and fees / Stamp duty	Non Exempted
		ARMP fee	Non Exempted
		Corporate income tax and minimum flat tax	Non Exempted
		Employer's contribution on salaries	Non Exempted
		Business license	Non Exempted
Registration duties and fees / Stamp duty	Exempted	Personal income tax, salary and wages category (on salaries and wages paid to employees))	Non Exempted
ARMP fee	Exempted	Personal income tax, capital and movable income category	Non Exempted
Corporate Income Tax / Minimum Flat Tax	Exempted	Withholding tax on rental income	Non Exempted
Business licence	Exempted	Withholding tax on profits of non-resident providers in Benin (foreign providers)	Non Exempted
Taxes and fees collected by the State and local authorities	Exempted	Tax on financial activities	Non Exempted
		Urban Land Tax on company-owned buildings (TFPB)	Non Exempted
		Urban Land Tax on company-owned land	Non Exempted
Taxe pour le développement du Sport	Exempted	Motor vehicle tax	Non Exempted
		Single tax on insurance contracts	Non Exempted

SETTLEMENT PERIOD		OPERATIONS PERIOD	
VAT in the domestic or customs regime	Exempted	Customs duties and taxes on equipment, spare parts, and fuels	Exonéré (dérogatoire) sauf PCS - PC - PS-TV - TSTAT - TVA
Customs duties and taxes on equipments	<b>Exempted except for</b> <ul style="list-style-type: none"> <li>Community Solidarity Levy (CSL = 0.8%)</li> <li>Community Levy (CL = 0.5%)</li> <li>Solidarity Levy (SL = 0.2%)</li> <li>Road Tax (RT = 0.15%)</li> <li>Statistical Tax (STTAX = 5%)</li> </ul>	VAT in the domestic regime on acquisitions of goods, services, and works	Exempted
		Registration duties and fees / Stamp duty	Non Exempted
		ARMP fee	Non Exempted
		Corporate income tax and minimum flat tax	Non Exempted
		Employer's payroll contribution	Non Exempted
		Business license	Exempted 5 years
		Personal income tax, salary and wages category (on salaries and wages paid to personnel)	Non Exempted
Registration duties and fees / Stamp duty	Exempted	Personal income tax, capital and movable income category	Non Exempted
ARMP fee	Exempted	Withholding tax on rental income	Non Exempted
Corporate Income Tax / Minimum Flat Tax	Exempted	Withholding tax on profits of non-resident providers in Benin (foreign providers)	Non Exempted
Patente Business license	Exempted	Tax on financial activities	Exempted
Taxes and fees collected by the State and local authorities	Exempted	Urban Land Tax on company-owned buildings (TFPB)	Exempted
		Urban Land Tax on company-owned land	Non Exempted
Tax for Sports Development	Droit commun	Motor vehicle tax	Non Exempted
AIB	Droit commun		

7.

*PRODUCTION FACTORS*

# MAIN PRODUCTION FACTORS (1/2)



## ACCESS TO LAND

Development program	Duration of the Emphyteutic Lease
Development program of <b>12 000 hectares</b>	Duration of the Emphyteutic Lease <b>99 years</b>



## LAND PRICES BY INDUSTRIAL ZONE

Sèmè-Podji Industrial Zone		Special Economic Zone - GDIZ	
Area size	<b>230 ha</b>	Area size	<b>1 640 ha</b>
from <b>Cotonou</b> to <b>Nigéria</b>	<b>20 km</b>	from <b>Cotonou</b> to <b>Nord</b>	<b>45 km</b>
Cost of <b>sqm</b> per year	<b>150 FCFA</b>	Cost of <b>sqm</b> per month	<b>460 FCFA</b>



## ELECTRICITY RATE BY ZONE

ZONE	TARIFF, peak / off-peak hours (in XOF/kWh)			Fixed Monthly Premium
GDIZ	<b>75</b>			<b>850 000 XOF/MwH/month</b>
Rest of the country	Power 48-630 kVA : BT	Tarif unique : <b>125</b>		<b>500 XOF/kVA/month</b>
	Power < 630 kVA : MT	Single rate : <b>100</b>	Peak hours : <b>164</b>	<b>3 000 XOF/kVA/month</b>
	Power > 630 kVA	Single rate : <b>96</b>	Peak hours : <b>150</b>	<b>6 000 XOF/kVA/month</b>



## Water rate

**453 FCFA – 658 FCFA + TVA (18%)**

# MAIN PRODUCTION FACTOR (2/2)

## GOVERNMENT SUPPORT TO ASSIST PROMOTERS IN THE PROFESSIONAL TRAINING OF THEIR PERSONNEL AND THE ACQUISITION OF QUALIFIED WORKFORCE

Programs	Access link
Special Employment Insertion Program	<a href="https://psie.bj/">https://psie.bj/</a>
AZOLI	<a href="https://sica.anpe.bj/">https://sica.anpe.bj/</a>



## HUMAN RESOURCES

Contribution and Payroll Taxes	Mobile Networks in Benin
Income Tax on Wages	Progressive scale ranging from 0% to 30%
National Social Security Fund Contributions	<ul style="list-style-type: none"> <li>Family Benefits: 9% borne by the employer.</li> <li>Occupational Risks: 1% borne by the employer.</li> <li>Pension: 6.40% borne by the employer.</li> <li>Pension: 3.60% borne by the employee</li> </ul>
Employer's Payroll Contribution	Normal rate : 4% (Reduced rate of 2% for private education institutions)
CCIB Contribution	Progressive scale from 20,000 to 2,000,000 XOF based on turnover
Monthly Minimum Wage	52,000 XOF/month

8.

*RAW MATERIALS*





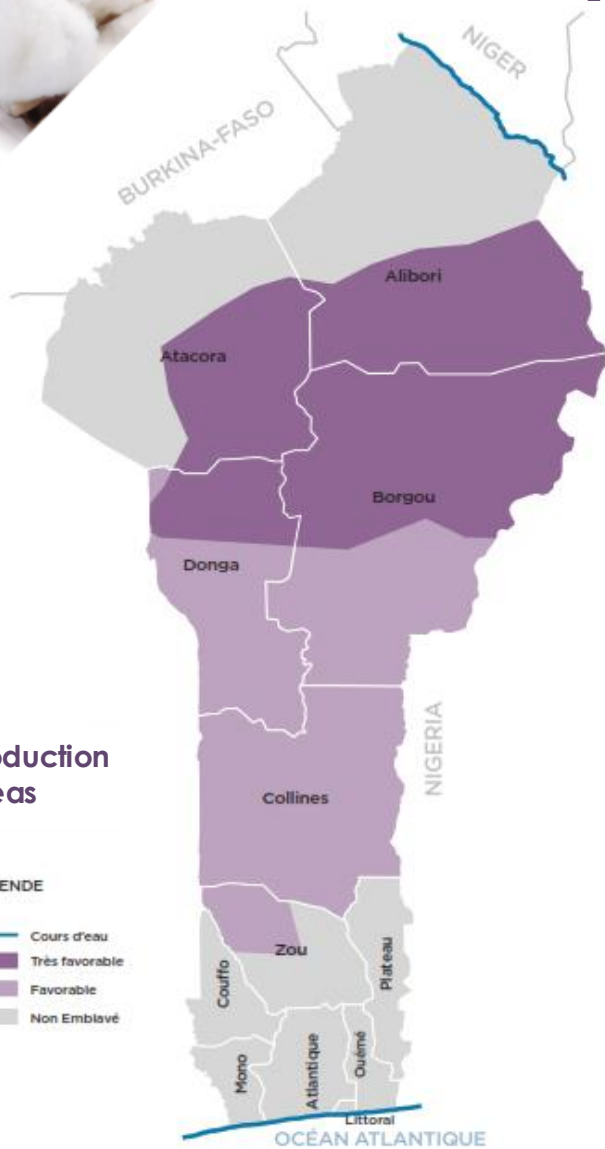
# COTTON (IN TONS)

GOVERNMENT'S PRIORITY AGRICULTURAL SECTOR (PAG)

Production areas

LÉGENDE

- Cours d'eau
- Très favorable
- Favorable
- Non Emblavé



2021 714,7 mille

2020 731,1 mille

2019 677,7 mille

2018 598 mille

2017 451,1 mille

RANK

1<sup>st</sup>

AFRICA

1<sup>st</sup>

AFRICA

1<sup>st</sup>

AFRICA



ORGANIZATIONS IN THE SECTOR

## INTERPROFESSIONAL COTTON ASSOCIATION (AIC)

- COTTON PRODUCERS, REPRESENTED BY THE NATIONAL COTTON PRODUCERS COUNCIL (CNPC)
- IMPORTERS AND DISTRIBUTORS OF COTTON INPUTS, REPRESENTED BY THE NATIONAL COUNCIL OF IMPORTERS AND DISTRIBUTORS OF AGRICULTURAL INPUTS (CNIDIC)
- COTTON GINNERS REPRESENTED BY THE NATIONAL COUNCIL OF COTTON GINNERS (CNEC)

South-Alibori, East-Atocora, Borgou, Collines, North-Zou, and Donga



PRODUCTION

# CASHEW (IN TONS)

## GOVERNMENT'S PRIORITY AGRICULTURAL SECTOR (PAG)

### RANK

2<sup>e</sup>

AFRIQUE OUEST



### ORGANIZATIONS IN THE SECTOR

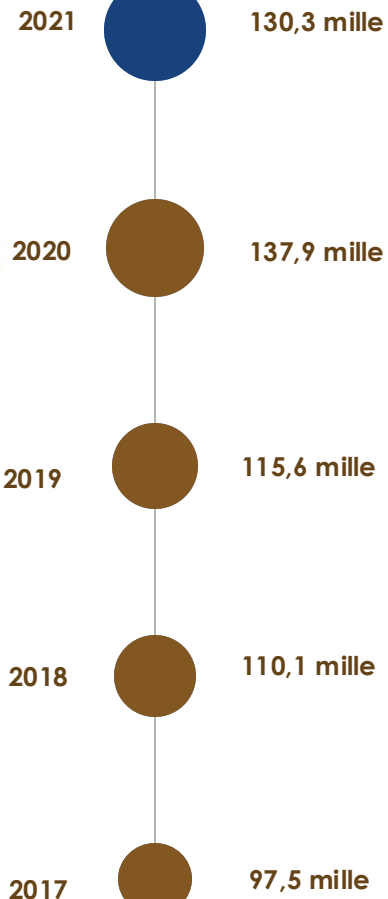
**INTERPROFESSIONAL CASHEW SECTOR ASSOCIATION (IFA), INTERMEDIARY BETWEEN THE STATE, TECHNICAL AND FINANCIAL PARTNERS, AND THE FAMILIES OF MEMBER ACTORS**

- NATIONAL FEDERATION OF CASHEW PRODUCERS OF BENIN (FENAPAB)
- NATIONAL FEDERATION OF BUYERS OF AGRICULTURAL AND TROPICAL PRODUCTS (FENAPAT)
- NATIONAL COUNCIL OF CASHEW PROCESSORS (CNTC)
- NATIONAL COUNCIL OF CASHEW EXPORTERS (CONEC)

### QUALITIES

- KOR (KERNEL OUTTURN RATIO) VARIES BETWEEN 48 AND 50
- AVERAGE YIELD : 300/400 KG/HA
- FRUIT RICH IN VITAMIN E AND COPPER

### PRODUCTION



### Production areas

#### LÉGENDE

- Cours d'eau
- Très favorable
- Favorable
- Peu favorable

**Zou – Collines – Donga – Borgou – Atacora - Alibori**



# SOYA (IN TONS)

GOVERNMENT'S PRIORITY AGRICULTURAL SECTOR (PAG)

RANK



ORGANISATIONS IN THE SECTOR

## ASSOCIATION INTERPROFESSIONNELLE DU COTON (AIC)

- ASSOCIATIONS DE DÉVELOPPEMENT, LES ORGANISATIONS DE PRODUCTEURS AGRICOLES, LES GROUPEMENTS FÉMININS LES STRUCTURES D'APPUI, LES INSTITUTIONS FINANCIÈRES (CLCAM, ASF CREP, PAPME, ACFB PADME...)
- STRUCTURES EXTERNES D'INTERVENTION QUE SONT LES ONG
- PROJETS OU PROGRAMMES DE DÉVELOPPEMENT NATIONAL ET LOCAL
- GROUPE DE RECHERCHES ET D'APPUI AU DÉVELOPPEMENT LOCAL

QUALITY

- 100% BIO
- MEETS INTERNATIONAL STANDARDS.

PRODUCTION

2021		203,6 mille
2020		253,9 mille
2019		178,2 mille
2018		159,8 mille
2017		156,9 mille

Production areas

LÉGENDE

- Cours d'eau
- Très favorable
- Favorable
- Non favorable

Mono – Couffo – Zou –  
Collines – Donga – Borgou –  
Alibori



# PINEAPPLE (IN TONS)

GOVERNMENT'S PRIORITY AGRICULTURAL SECTOR (PAG)

RANK



ORGANIZATIONS IN THE SECTOR

3<sup>eme</sup>

WORLD

## INTERPROFESSIONAL ASSOCIATION OF PINEAPPLE OF BENIN (AIAB)

- NATIONAL FEDERATION OF PINEAPPLE PRODUCERS' COOPERATIVES IN BENIN (FENACOPAB)
- NATIONAL FEDERATION OF PINEAPPLE PROCESSORS IN BENIN (FENACOTAB),
- COOPERATIVE OF PINEAPPLE TRADERS IN BENIN (CCAB),
- NATIONAL ASSOCIATION OF PINEAPPLE EXPORTERS IN BENIN (ANEAB)

QUALITY



- PROTECTED GEOGRAPHICAL INDICATION (IGP)
- HIGHLY APPRECIATED ORGANOLEPTIC QUALITY
- CERTIFIED FAIR TRADE, ORGANIC, AND NOP PRODUCT

VARIETY AND PRODUCTION



PAIN DE SUCRE (90%) - CAYENNE LISSE » (10%)

PRODUCTION

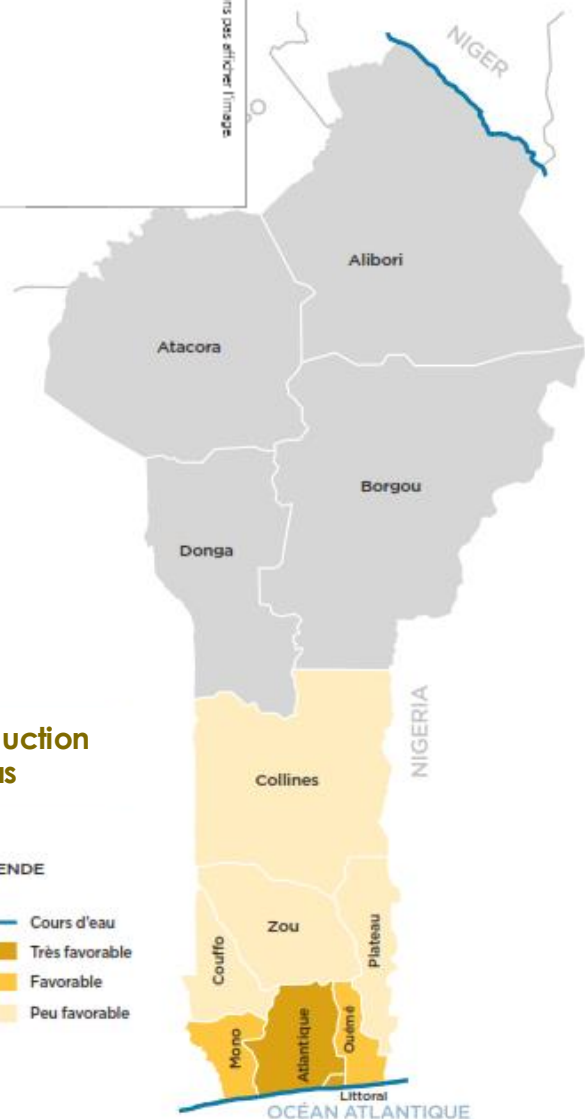


2021	350,5 mille
2020	362,9 mille
2019	374,6 mille
2018	316,3 mille
2017	303,9 mille

Production areas

LÉGENDE

- Cours d'eau
- Très favorable
- Favorable
- Peu favorable



Mono – Couffo – Atlantique – Littoral – Plateau – Zou – Collines

# SHEA (IN TONS)

## GOVERNMENT'S PRIORITY AGRICULTURAL SECTOR (PAG)

### RANK



### ORGANIZATIONS IN THE SECTOR

2021

157 mille

6<sup>ème</sup>

WEST AFRICA

### SHEA INTERPROFESSIONAL ASSOCIATION BENIN

- BIG COMPANIES (FLUDOR BENIN LTD, KNAR)
- SMES AND ASSOCIATIONS (KARETHIC, NATURA SARL, ANTEMANA, KALA-KARITÉ, KARIS BENIN)
- OILSEED RESEARCH CENTERS (COBEMAG, FSA, INRAB)
- NATIONAL SUPPORT STRUCTURES FOR THE SECTOR (ABSSA, DGCI, ANM)

### QUALITY



- HIGH CONCENTRATION OF VITAMIN A AND STEROLS
- LOW CONCENTRATION OF OLEIC ACID
- HARD CONSISTENCY
- CERTIFIED SHEA BUTTER: CE BY THE EUROPEAN UNION, NOP BY THE AMERICAN TERRITORY, AND FAIR TRADE CERTIFICATION BY ECOCERT

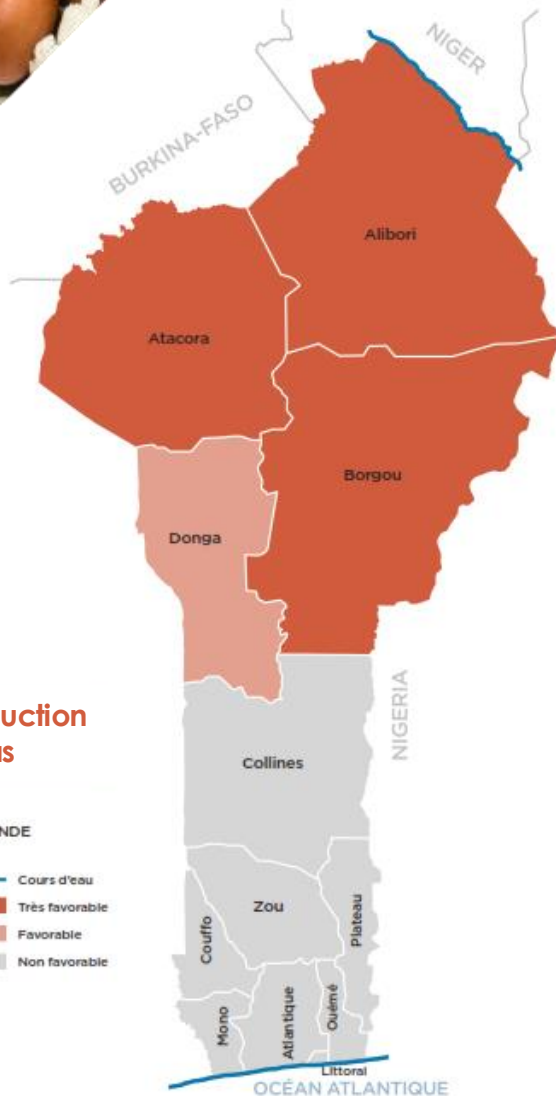
### PRODUCTION



### Production areas

#### LÉGENDE

- Cours d'eau
- Très favorable
- Favorable
- Non favorable



**Mono – Couffo – Atlantique –  
Littoral – Plateau – Zou -  
Collines**

9.

*KEY PLAYERS IN BENIN*

# KEY PLAYERS IN BENIN (1/6)



## KEY PLAYERS IN CONSTRUCTION AND BUILDING



SOGEA SATOM



COLAS



INCIBETON



## PRINCIPAUX ACTEURS DU SECTEUR DU FER À BÉTON



SIAB



SONIMEX GKS



FABRIMETAL



## PRINCIPAUX ACTEURS DU SECTEUR DU CIMENT



SCB BOUCLIER



CIM BENIN



SCB LAFAGE



# KEY PLAYERS IN BENIN (2/6)



## AGRI-FOOD COMPANIES



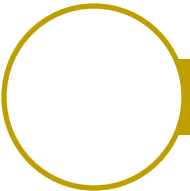
GRAND MOULIN DU BÉNIN



ALPHA BÉNIN



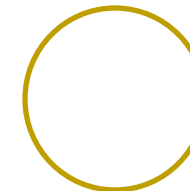
MOULIN D'OR D'AFRIQUE



BÉNIN CASHEW



KOROSHO



BENIN AGRI BUSINESS

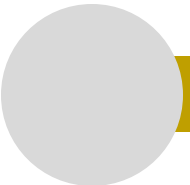


LES FRUITS TILLOU

IRA



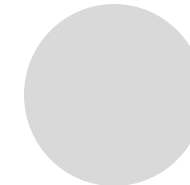
BLUE SKIES



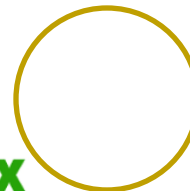
FRUIT D'OR



ETRAPA



GABS BÉNIN



BENIN ORGANICS



# KEY PLAYERS IN BENIN (3/6)



## KEY PLAYERS IN THE WOOD SECTOR



ATC INDUSTRIE DE BOIS



YULIN BÉNIN



ONAB



BATI RENOV



KUIZINA



## KEY PLAYERS IN THE PLASTIC PIPE AND TUBE SECTOR

IBP

IBP

THEPHOS

THEPHOS

# KEY PLAYERS IN BENIN (4/6)



## KEY PLAYERS IN TELECOMMUNICATIONS



CELTIIIS



MTN



MOOV

# KEY PLAYERS IN BENIN (5/6)



## KEY PLAYERS OF THE BANKING SYSTEM



ATLANTIQUE BENIN



BGFI BANK



BIIC



BOA



BSIC BENIN



CBAO BENIN



CCEI BANK BENIN



SGBE



CORIS BANK INTERNATIONAL

ECOBANK BENIN



NSIA BANQUE



ORABANK BENIN



SONIBANK



UBA



CDCB



FNDA

# KEY PLAYERS IN BENIN (6/6)



## INSURANCE' ECOSYSTEM IN BENIN



SUNU VIE



SAAR



NSIA VIE



ALLIANZ ASSURANCES



AFRICAIN VIE



GRAS SAVOYE



ATLANTIQUE VIE



GÉNÉRALE DES ASSURANCES



CIF VIE



SANLAM ASSURANCE

