

Trade Mission from Ghana to the Netherlands

seminar and matchmaking Tuesday 14 June, RAI Amsterdam

subdelegations

- a** Producers of Fruits & Vegetables
- b** Processors of Fruit (juices , pulps, beverage)
- c** Processors of Dairy products
- d** Processing other (vegetable oils - cereals)
- e** Poultry



a Fruits & Vegetables

Participant Number	3
Company name	Biotropical
Sector	Citrus and Cocoa
Company Profile	Established in 1984 as agrarian company with 200 acres of citrus and 140 acres of cocoa plantations, the farm is located in central region, it obtains its main raw materials, citrus fruits to feed its processing factory to produce citrus skinned peeled product for the export market. Agro-processing unit producing lemon, sweet orange peeled for the export market : mainly Germany and Switzerland.
Is looking for	Identify potential buyers/importers for citrus peeled products. Identify potential sellers/exporters of pear and apple from netherlands. Distributors/agents, investors, organic based companies, producers of organic products/inputs.

Participant Number	5
Company name	Quin Organic/ Quarco Initiatives
Sector	Processors and exporters of organic fruits, vegetables, herbs and juices.
Company Profile	Quin Organics works with farmer based organizations to produce and process organic certified fruits, vegetables, juices, herbs (including dried citrus peels- quarters and tea cuts) for the export market.
Is looking for	Better understanding of the quality requirements of present buyers of fruits and herbs. Secure buyers of NFC fresh pressed pineapple + ginger and lime juice for industrial processing. Secure investors for organic program. Manufacturers of tea, fruit juices and foods. Distributors of organic fruits, herbs, juices and citrus peels. Investors and invoice discounters. Suppliers of citrus orchard management equipment, fresh herbs shelf life extending liners, fruit processing, and juice packaging lines, blast freezing equipment, tubular pasteurizers and magnifying glass X40.

Participant Number	6
Company name	Adeaf Crystal
Sector	Production and processing of nuts and mushrooms
Company Profile	Multi-sector business including Agriculture (Aquaculture, crops and Agritech), ICT, Exports and imports of consumable goods.
Is looking for	Interested in packaging, greenhouse, irrigation, cultivation and logistic technologies for mushrooms as well as different mushroom species. Would like to meet companies that can provide knowledge and assistance in these fields. Produces for local markets (restaurants, consumers). Wants to expand into other organic vegetable/horti products.

Participant number	7
Company name	Wella Agro Chemicals
Sector	Fruits & Vegetables supply chain
Company Profile	Trading in industrial chemicals. Offers Agro-chemicals, fertilisers, Herbicides, pesticides and farm tools .
Is looking for	Wants to meet Manufacturers, trading companies and agents. Wants to learn about product application, new inventions.

Participant number	9
Company name	iSycon Limited
Sector	Liquid Processing & importing (incl regulation)
Company Profile	Production and export of raw botanical products (dried citrus peel, voacanga seeds, griffonia seeds, paw paw leaves etc). Sells to herb & raw botanical plants buyers, tea producing companies, food infusion manufacturers
Is looking for	Wants to meet importers of raw botanical products. Wants to learn about product packaging, market standardisation, permits, access to finance and preparation techniques.

Participant number	11
Company name	Green OK
Sector	F&V supply chain
Company Profile	Import and distribution of agro inputs and machineries to Ghana, Cote d'Ivoire and Burkina Faso. Customers include agro dealers, ministry of food and agriculture and farmers.
Is looking for	Wants to meet: manufacturer of agro inputs / a company producing a product to solve the fruits flies problems . Manufacturer of agriculture machineries for small scale farmers, farmer doing farms with heavy equipment with a field visit, farmer doing small scale farming with lighter machineries with a field visit. Wants to learn about: organic farming, commercial farming, small scale farming, fruits flies control, commercial poultry production.

Participant number	13
Company name	The farmer's Market
Sector	F&V supply chain
Company Profile	Value adding company in Fruits and vegetable. Core activity: Retailing & wholesaling of fruit and vegetables .
Is looking for	Knowledge on new products. Learn about preservation methods and avoid waste. Is looking for Dutch companies in the value adding.
Has to offer	Imports in large quantities.

Participant number	14
Company name	The Whytebage
Sector	F&V supply chain
Company Profile	Production, Supply, Export and Import of Fruit and vegetables . Works for Supermarkets, Hotels and the farmer's market
Is looking for	New products and services, wants to learn about storage. Would like to meet producers and distributors.

Participant number	21
Company name	Kasmed Seeds
Sector	Seeds
Company Profile	Kasmed Seeds has been selling seeds to farmers since 2011. The company extended its activities to farming and export of vegetables with an outgrower group in the Volta region. Vegetables are exported to the UK. Moreover Kasmed Seeds provides technical assistance to farmers across the Northern Region using a team of experienced agronomics. Currently the company is working to go into food processing as well. Products for export: Hybrid seeds and butternut squash .
Is looking for	Meeting with other seeds companies and business partners (for export to The Netherlands). Learn about doing business in The Netherlands. Would also like to visit fresh fruit and vegetable companies.

Participant number	22
Company name	TepCo
Sector	Fruit and vegetable processing delegation
Company Profile	Techiman Processing Complex Ltd is mandated to support the local tomato farmers within the Techiman catchment area through improved seeds and higher yields. The produce from these farms will attract guaranteed prices to farmers who will supply to the factory. The desired result of this initiative, when effectively managed, will help towards poverty alleviation within the region.
Is looking for	To contact prospective investors/ partners and have market access for our products. Newer/other processing and packaging methods. Dutch expertise on fruit and vegetable handling

b Fruit Processing

Participant Number	3
Company name	Biotropical
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Participant Number	4
Company name	Sunripe Limited
Sector	Fruit juice processor.
Company Profile	An agro processing company. Processes fruits beverages and co-packing. In the consumer industry.
Is looking for	Agents for distribution of their products in Europe. Expand business network. New technology and blends for future markets.

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Participant number	8
Company name	Shob Ventures
Sector	Liquid processing
Company Profile	Producer of fresh fruit juice and beverages . Customers include co-perate workers, individuals and general consumers.
Is looking for	Wants to receive investments and learn about innovations. Would like to learn about different processing methods for beverages.

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Has to offer	Imports in large quantities.

Participant number	16
Company name	Emigoh Ghana
Sector	Liquid processing
Company Profile	Emigoh processes dry milk powder to produce different forms of yoghurt (drinking yoghurt, eating yoghurt, stirred yoghurt). The finished product is packaged in bottles of 330mls, 500mls and & two litre gallons and sold to most of the supermarkets in Ghana. Customers include: kids, students, middle working class, health conscious individuals
Is looking for	Look for partnership in dairy & Juice processing and funds for for the purchase of new processing machines. Wants to visit Beverage producing companies (especially dairy companies). Would like to learn about Product innovations & New technologies in the industry.

Participant number	19
Company name	Kokoby Food Processing Ghana
Sector	Liquid Processing
Company Profile	Kokoby Food Processing Company Limited produces tropical fruit purees for industrial and commercial use, natural fruit juice blends which have no preservatives and no sugar added and mineral water for the consumer market.
Is looking for	1. To find a market for our fruit purees . Find out what the traders and companies are looking for in terms of specifications and certifications. 2. Find a market for our fruit juices. What are the barriers for entry if any? 3. Better/different/newer processing methods, new technology, packaging.
Has to offer	"Fruit purees for industrial use and fruit juices for the end consumer. Vertically integrated supply chain. We own our farm where we grow most of the fruits we need for production. We also have the ability to store our fruit purees for up to 12 months, which allows us to buy the fruits during the peak season at a lower cost than during the lean season. Our fruit juices are made from 100% fruit. Rich in fibre and other natural vitamins. No added. No preservatives. Pasteurized. Has a shelf life of 3 months."

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Company name	TepCo
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c Dairy Processing	
Participant number	12
Company name	Emadom
Sector	food processing
Company Profile	Emadom ltd. is a private food processing company manufacturing dairy products and is also active in import & export services (veterinary, medical & agricultural equipment, general trading) and act as manufacturer's representatives. Core activities include processing of fresh milk, yoghurt, cottage cheese (paneer) & ghee. The company produces different (plain and flavoured) varieties of yoghurt and fresh milk . The company's products can be found on the shelves of all the major shopping malls in Accra/Tema and supermarkets.
Is looking for	Would like to meet dairy manufacturing companies or similar companies wanting to do business in Ghana. Wants to learn about new technology, innovations in the industry, skills, packaging materials as well as best practices in the Dutch industry.
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d Processing other (vegetable oils - cereals)	
Participant Number	1
Company name	Home Foods Processing and Cannery Limited (HPCL)
Sector	Oilseed & Vegetable Oil processing
Company Profile	Export of Edible Red Palm Oil and other ethnic foods to Europe, America, South Africa, Equatorial Guinea and the Gambia. Under the brand name "BLUE BAY" Homefoods has grown exponentially, hence the need for expansion and modernization of our existing facility for our additional product lines. A medium scale business with a turnover of 29million GHC in 2014.
Is looking for	2 nd Hand trucks. We're looking for a debt/equity partner for this expansion, modernization and diversified growth of HOMEFOODS
Participant Number	2
Company name	Blessed Child Foods
Sector	Agro processing
Company Profile	The company is a food processing company and located under the AGRO –PROCESSING SECTOR Rice mix, Tom Brown, Cereal Plus, Garimix, Shito (chilly pepper sauce), Ghanaian Brown rice, Nutrimeal, Multicereal, Sotea, and Oatmeal. AGI, FOOD & DRUG BOARD, GHANA STANDARD AUTHORITY, GHANA EXPORT PROMOTION
Is looking for	Standard packaging and filling tools and equipment. African Shops. Business Partners and networking
Participant number	10
Company name	Golden Web
Sector	Liquid Processing & Oilseed & Vegetable Oil processing
Company Profile	Pressing (expellers) of vegetable oilseeds into crude vegetable oils and cake (meal); and, refining crude vegetable oils into cooking oils . Offers Vegetable cooking oils and animal feeds. Sells to Distributors, traders, exports and food cooking industries (hotels, restaurants and vendors).
Is looking for	Would like to meet Oilseed processors and vegetable oil refineries. Would like to learn about latest and more efficient methods/technology of vegetable oil production and packaging.

e Poultry	
<i>Participant number</i>	15
<i>Company name</i>	Asamoah & Yeboah Farms
<i>Sector</i>	Poultry
<i>Company Profile</i>	Poultry production and Processing. Production of Table eggs, Layer and Broiler Day-Old chicks, Broiler and Layer Concentrates, Frozen Chicken . Supplies to Farmers, Supermarkets, Traders. Sells products in all ten (10) regions and to neighbouring countries eg. Ivory Coast
<i>Is looking for</i>	Would like to visit Poultry processing companies, Poultry processing equipment manufacturers, Poultry drug/pharmaceutical companies, Poultry vaccine producers. Would like to learn about New ways of enhancing products produced by the company by meeting companies and key personnel with specialities in poultry production and processing
<i>Participant number</i>	17
<i>Company name</i>	Greater Accra poultry Association
<i>Sector</i>	Poultry
<i>Company Profile</i>	The Greater Accra Poultry Farmers Association has become the leading poultry feed producer in Ghana, serving its 600 strong membership as well as non-members. The Mission of the Association is to organise small and medium scale poultry farms into viable economic units through the provision of high quality, competitively priced inputs such as feed (Chick Mash, Grower Mash, Layer Mash, Broiler Starter Mash and Broiler Finisher Mash) and drugs. The Association also organizes training programmes for its members in order to improve their husbandry and management practices. Customers are Poultry farmers.
<i>Is looking for</i>	To get acquainted with the suppliers of day-old-chicks and key poultry feed inputs and to share ideas on the poultry business. Wants to meet Suppliers of poultry feed inputs, suppliers of day-old chicks; poultry feed producers, some poultry farms. Would like to learn about best practices in poultry farm management; and poultry feed production; proper use of drugs.
<i>Participant number</i>	18
<i>Company name</i>	Akate Farms
<i>Sector</i>	Poultry
<i>Company Profile</i>	Production of poultry products, feedmilling, hatchery operation, egg production, broiler, meat production and feeds.
<i>Is looking for</i>	Poultry equipment manufacturers
<i>Participant number</i>	23
<i>Company name</i>	Darko Farms
<i>Sector</i>	Poultry
<i>Company Profile</i>	Darko Farms has, since its establishment, been engaged in poultry farming, producing poultry products for both the local market and for export. The company, which started operations with just 900 layer birds for the production of eggs in 1967 has grown and expanded its activities to become the most integrated poultry industry operating in Ghana. 1) Hatchery has the capacity to produce about 5 million-day-old chicks per year 2) A feedmill which can produce 4 tons an hour 3) Two commercial layer farms with 120,000 bird capacity 4) A parent stock farm with a 40,000 bird capacity 5) Two Broiler farms with a 150,000 bird capacity
<i>Is looking for</i>	Partners, feed raw material and drug distributors
<i>Has to offer</i>	"We are into the production of Day Old Chicks, Production of broilers, production of feed and table eggs."