

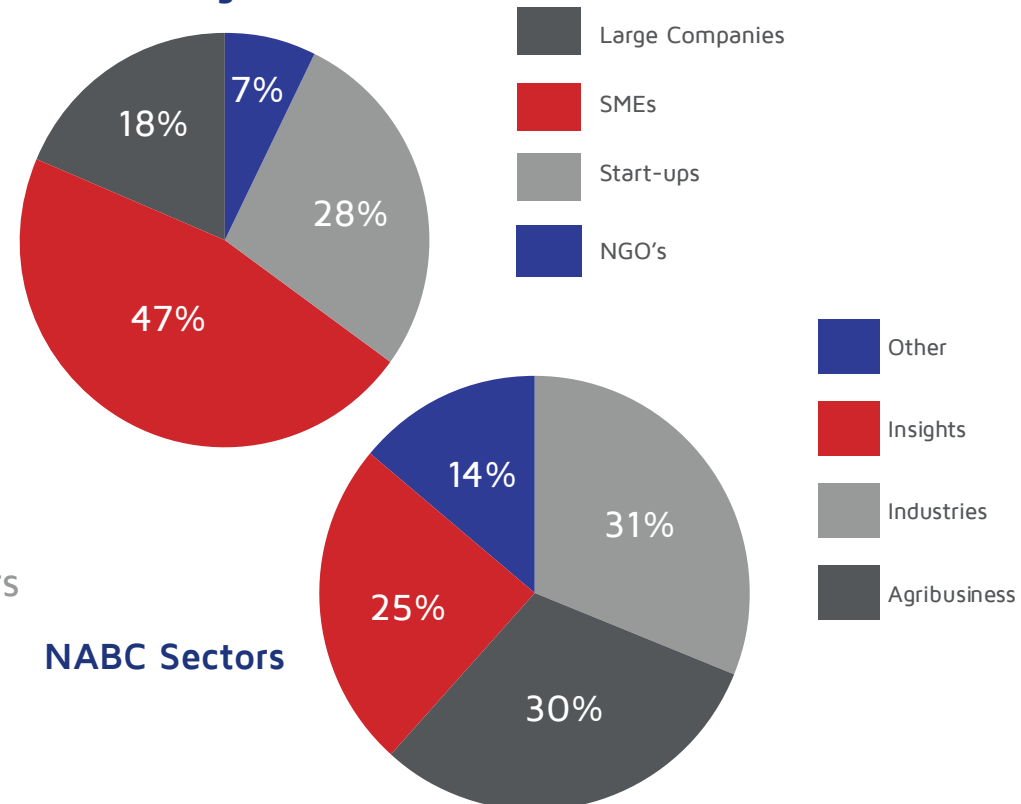


**NABC Overview
Community & Activities 2017**

NABC Community Overview

The NABC is an SME organisation

TOTAL NABC COMPANY CONTACTS	5420
NABC Members	375
NABC African Members	84
Companies in the Network	4085
African & Dutch Embassies	86
Total Contact Persons	8139



"A professional organisation with a quite developed network."

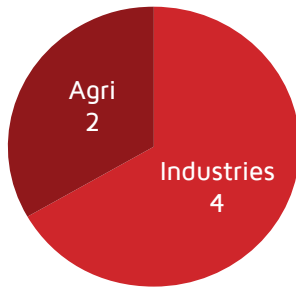
- Roy Kazen, Ottevanger Milling Engineers

TOP 10 ACTIVE IN		TOP 10 INTERESTED IN	
Kenya	20	Ghana	147
Ghana	19	Kenya	135
South Africa	17	Nigeria	125
Nigeria	13	Tanzania	123
Uganda	10	Ethiopia	113
Mozambique	10	Uganda	96
Ethiopia	9	Rwanda	94
Tanzania	8	Mozambique	90
Rwanda	7	Cote d'Ivoire	82
Cote d'Ivoire	7	Angola	78

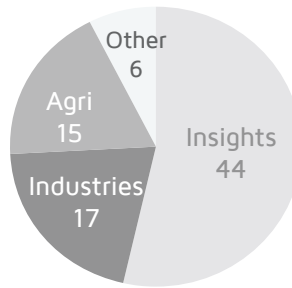
REGION	ACTIVE COMPANIES	INTERESTED COMPANIES
North Africa	6	250
East Africa	79	1108
West Africa	60	933
Central Africa	11	352
South Africa	25	235

Members active per sector and per region:

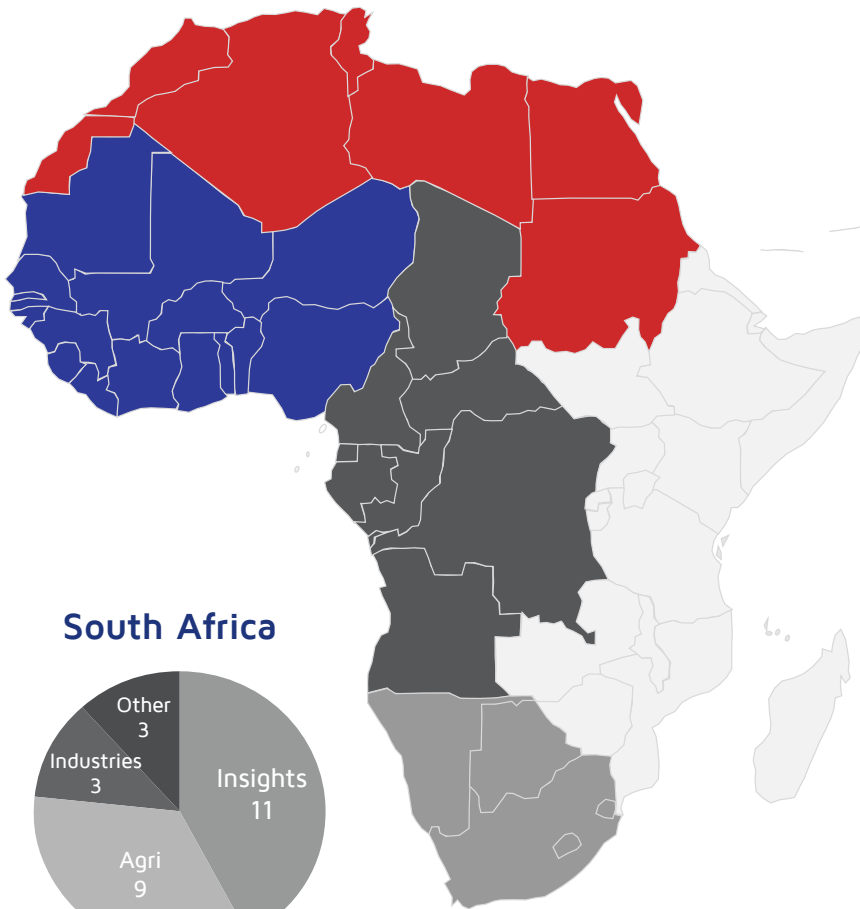
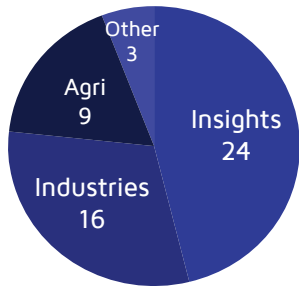
North Africa



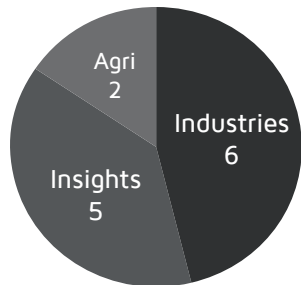
East Africa



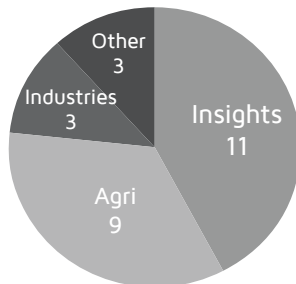
West Africa



Central Africa



South Africa



NABC in the Media

The NABC was featured in the following media outlets in 2017:



theguardian

De Telegraaf

nrc

Forbes AFRICA



de Volkskrant

deVerdieping
Trouw

Member Activity & Interest

1. Kenya



2. Ghana



3. South Africa



4. Nigeria



5. Uganda



6. Mozambique



7. Ethiopia



8. Tanzania



9. Rwanda

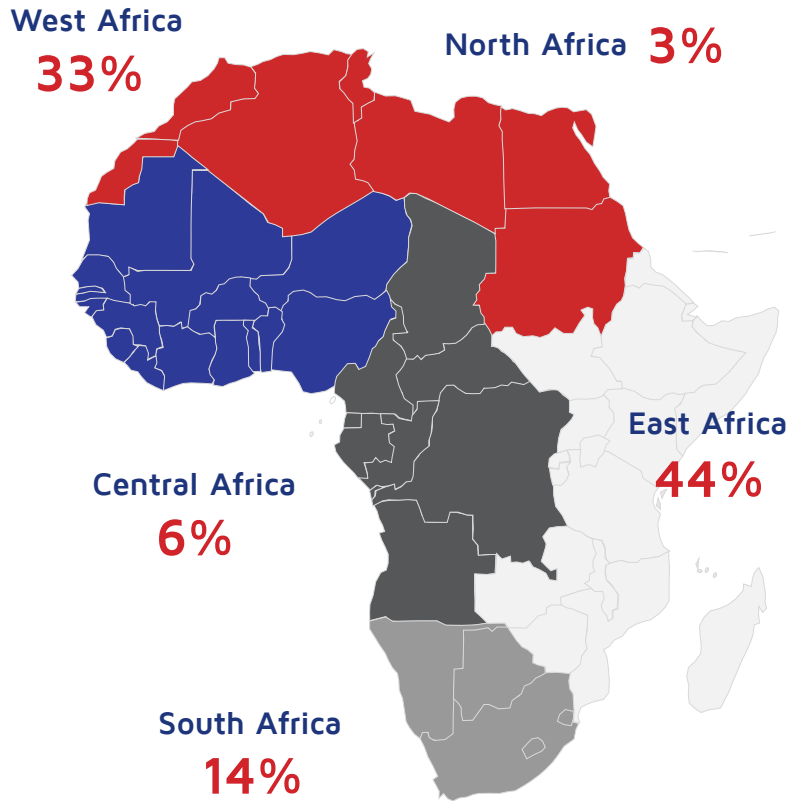


10. Côte d'Ivoire



Members active* in Africa:

**Companies with at least one establishment or local distributor in Africa*



"We like the effort that the NABC team is putting into joining up the Dutch stakeholders in Africa. We are the Dutch version of Africa - energetic, full of resources and looking forward."

- Peter Boon, Fugro

1. Ghana



2. Kenya



3. Nigeria



4. Tanzania



5. Ethiopia



6. Uganda



7. Rwanda



8. Mozambique



9. Côte d'Ivoire

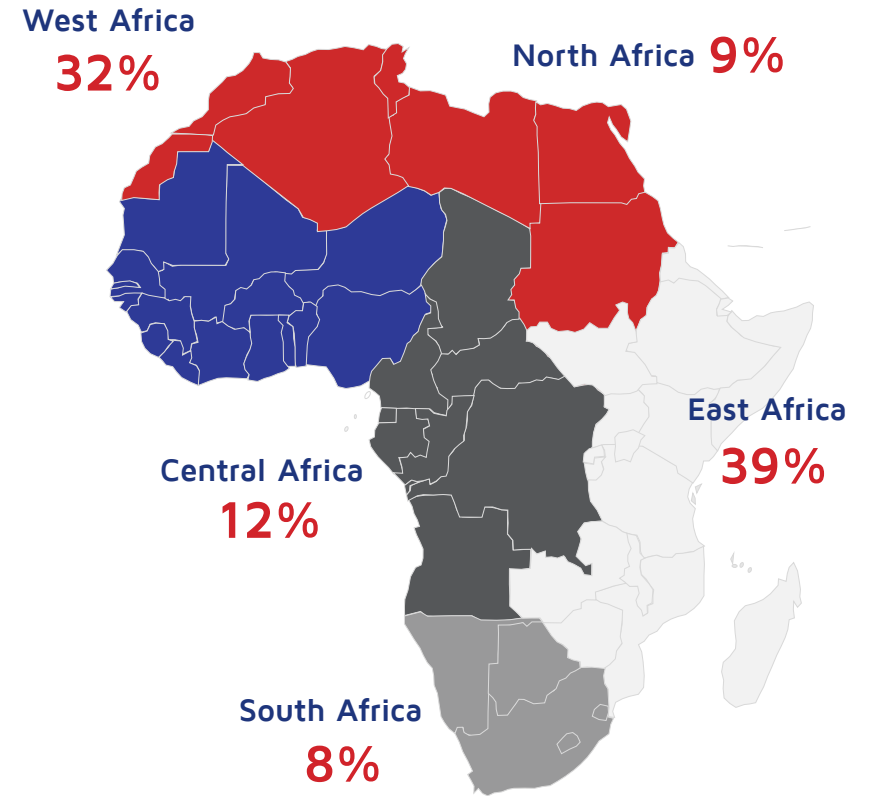


10. Angola



Members interested* in Africa:

**Companies looking to do business in Africa*



"We're very happy with NABC! They do their best to understand our interests, are pro-actively thinking about how they can help us (and act accordingly), and are always on top of opportunities for us when they occur."

- Ernesto Spruyt, TUNGA

Events & Trade Missions of 2017

Sudan Business Roundtable

New Year's Reception

Africa Insights Forum

Inspiration Event: Making Africa Work

Road to Africa Event

Road to the World Event

Financing African Infrastructures Event

Ambassadors Dinner

Annual BBQ

How to mitigate Travel & Health risks while doing business in Africa

Roundtable: Feeding the Cities

Tanzania Agribusiness Event

Mozambique Business Forum

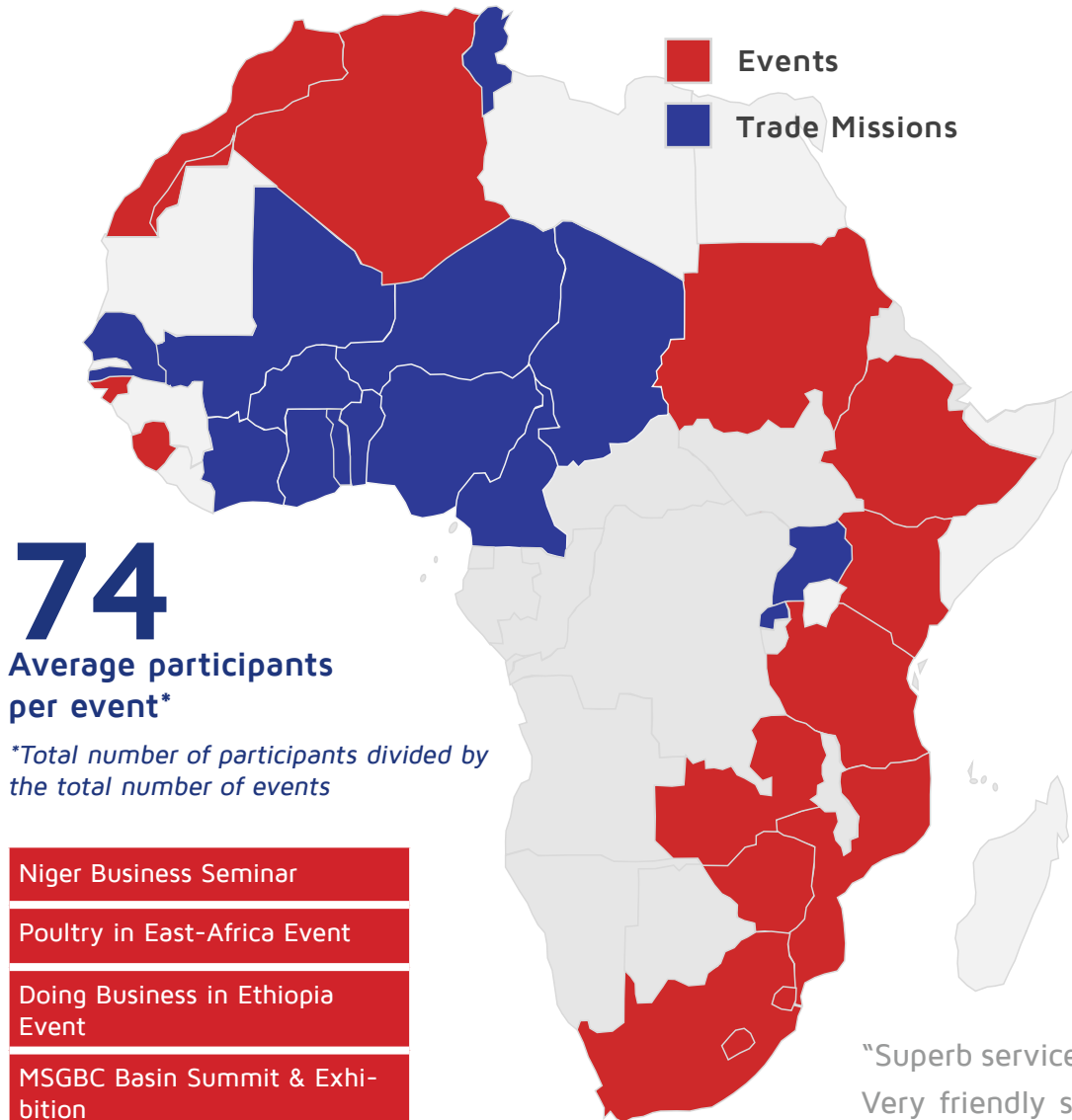
South Africa Investment & Business Event

Sierra Leone Business Seminar

Sudan Matchmaking Event

FAB Forum

East-Africa Business Dialogue



74
Average participants per event*

**Total number of participants divided by the total number of events*

Niger Business Seminar

Poultry in East-Africa Event

Doing Business in Ethiopia Event

MSGBC Basin Summit & Exhibition

Ghana & Kenya Agrobusiness & Agro-processing Seminar + Matchmaking

Multi-sectoral Trade Mission to Senegal

Invest in Mali

Poultry Trade Mission to Uganda & Rwanda

Horticulture Trade Mission to Ghana

Multisectoral Trade Mission to Nigeria

Multisectoral Trade Mission to Niger

Incoming Mission from Franco-phone Africa

Holland Pavilion at the AgroFood West Africa

1748

Total participants in events and trade missions*

**Average 74 participants per event and 15 per trade mission*

"Superb services during the trade mission that I joined. Very friendly staff in general, who is willing to help you on any topic related to doing business in Africa, and also delivers to the promise."

- Jeroen Simons, Marel Poultry

NABC Members 2017 - present

ADECO Project Engineering
 Adecs Airinfra
 Advance Consulting
 Africa Business Communities
 African Bakery Dynamics
 African Management Services Company
 Afrisight
 Agility
 Agriment International
 AGRIPPLUS
 Agripoort
 AgriProFocus
 Agro Supply
 AgroFair Benelux BV
 Agroplant
 AKBD Press
 Aké Partners
 All Stars Travel Group Europe BV.
 Alpha Group of Companies
 ALTIUS
 AM International Search
 Amatrex Holland
 American Machinery BV
 AMREF Flying Doctors
 ANDRITZ. Gouda
 Ansaldo Thomassen BV
 Ante B.V.
 AON Risk Solutions
 Aqua for All
 Arise
 ASN Bank
 Asoko Insight
 Assarwa
 Atlas Mara
 Atradius Dutch State Business NV
 Baggerbedrijf de Boer Holding BV
 Baker Tilly Berk
 Ballast Nedam International Projects
 BAM International
 Base of the Pyramid Innovation Center
 Bayer Nederland
 Bein Group BV
 Bejo
 BILOBIA NATURAL (SAS)
 BIO - Invest Belgian Investment CO.
 Bits Flow Security Solutions
 Bles Dairies
 Blue Pump
 Bolloré Logistics
 Breaking new business ground
 Bredenoord
 Bucerros Capital
 Business Safari TV
 C. Steinweg Handelsveem BV
 Capital Hold
 Celtic Cooling
 CSE Security Services
 Champrix
 Chiyoda Corporation Netherlands B.V.
 Cimcool Industrial Products BV
 Clifford Chance LLP
 Closing the Loop

CNFA/MOCA
 Common Fund for Commodities
 Cornelder Holding BV
 Crosswise Works
 African Bakery Dynamics
 CWT Commodities
 Damen Shipyards
 Darling Ingredients International
 Dasa Group BV
 DASSY Engineering Solutions Ltd
 De Brauw Blackstone Westbroek N.V.
 De Vries Africa Consulting
 Delft Imaging Systems
 Deltares
 DIBcoop
 Digivox BV
 Dijkstaal
 Direct Maintenance B.V.
 DjimTech
 DLA Piper
 Dockwise Shipping B.V.
 Dredging and Contracting Rotterdam B.V.
 Driessen Vreeland BV
 Dutch Flower Group
 Dutch Pet Recycling
 DutchEconomics
 East-West International B.V.
 EBIT+
 EDACY
 eMJee Consult
 EMSA Emerging Markets Africa
 Enza Zaden
 Eosta Organic Fruit & Vegetables
 Euro LPG BV
 Europlant
 Expat Preventive
 Exportdocumenten.com
 FarmForte BV
 Fast Forward Freight BV
 Ferm o Feed
 Financial Access
 Firma Schaap
 FlowerWatch Kenya Ltd
 Flynth
 Foodmate
 Form International
 Foundation rural energy services (FRES)
 Friesland Campina
 Fugro Engineers B.V. / Fugro Survey BV
 GD Animal Health
 GEA Refrigeration Netherlands N.V
 Geerlofs Refrigeration
 GenTrade International B.V.
 Ghanecc
 Global projects
 Global Risks Consultancy BV
 GreenDream Company B.V.
 Greenlink Power B.V.
 Greenshields & Partners
 GS Consulting
 H2O Proof & Co
 Heerema Marine Contractors

Heineken
 Hofstede Insights
 Hogan Lovells International LLP
 HollandFarming BV
 Holle Energy
 Hollindia International B.V.
 Hoogendoorn
 Horticoop
 Hotraco Group (Hotraco Agri BV.)
 HSB Identification
 HTG (Holland Trading Group)
 HTS Consulting
 Human Resource Boosters
 Human Resource CAD Doorson
 Hurricane Trading
 i+solutions
 Impex
 Inavit iQ Europe BV
 Incentro Fair Trade Solutions
 Inclusive Business Services BV
 Independent Energy B.V.
 Induct BV
 ING Bank
 Institut de Sélection Animale BV
 International SOS
 Intertaste Food Ingredients
 INTL FCStone
 ISIBA OMHLOPHE FARMS PTY
 Isric - World Soil Information
 J.P. Beemsterboer Food Traders
 Jan Schoemaker B.V.
 Janssen Hatchery Service B.V.
 JARS Company B.V.
 Jobnet Africa
 JUAMKA
 Jumbo
 Kgotla
 KIT
 Koneksie
 Koninklijke Boskalis Westminster nv
 Koppert Biological Systems
 Kotug International BV
 KPMG Management Services BV
 Kroftman Trading BV
 Kukua BV
 Landustrie Sneek B.V.
 Language Institute Regina Coeli B.V.
 LEVS architecten
 Libitco
 LiftCo (Former: Oil Integrated Services)
 Ligro Trading B.V.
 Lineco BV
 Longonot Finance
 Looye Kwekers BV
 Lutgo Global
 Mampaey Offshore Industries B.V.
 Mansell Africa
 MAPHLIX TRUST GHANA LIMITED
 Marel Stork Poultry Processing B.V
 Market Research Solution Africa
 Martrade BV
 Mavitec

MD Trucks B.V.
 Mega Group trade export
 Melkweg
 MEYS Emerging Markets Research
 MGGS B.V.
 Migrantic Tax & Immigration Lawyers
 Moba B.V.
 MOMALA
 MorGroup
 Mott MacDonald B.V.
 Mueller B.V.
 Mush Comb
 MyBizMarketer
 Nedpart BV
 Nestinox BV
 Netherlands Water Partnership (NWP)
 NileDutch
 NNZ bv
 Nooteboom Trading BV
 NOTS Support BV
 Nuffic
 Nutreco
 Oikocredit
 Oldelft Benelux
 Omega Food
 Omron Healthcare Europe BV
 Onstream International B.V.
 Oskam V/F
 OTC Holland
 Ottevanger Milling Engineers
 Oxbow Energy Solutions B.V.
 Ozer Logistics BV
 Panafrican Sea Ventures
 PAS Reform Hatchery Technologies
 Peter Drissen
 PharmAccess International
 Philips Lighting BV
 Pincvision
 PK Trucks
 Plan Nederland
 Pluriton Export b.v.
 Portside / Ports Marine Ltd
 Précon Food Management BV
 Primstar
 PWC
 QM Environmental Services
 Quadraat Global Project Management
 Rabobank Nederland
 Rademaker
 Red Transport & Logistics BV
 Remant Logistics
 Rijk Zwaan Export B.V.
 Riverland Equipment B.V.
 Rotterdam school of management
 Rovég Fruit and Vegetables
 Royal Blue & Orange
 Royal IHC
 RT Holland BV
 Safi Sana Holding BV
 SAFIE NIGER TOURISME
 Safmarine Container Lines
 Saint-Gobain Abrasives BV

Solidaridad
 Solited International Trading BV
 SPACE.TM
 Spar International
 SpringFactor
 STC B.V.
 Steder Group B.V.
 steward redqueen
 Stichting Sideon (DjimTech)
 Supermaritime International BV
 Sweets HRM Consulting
 SYMX International BV
 Synergie
 Syngenta Seeds B.V.
 Takii Europe B.V.
 TB Truck & Trailerservice B.V.
 TCX
 Tebodin Netherlands B.V
 Teeuwissen Holding B.V.
 Terwel BV
 The Friesian
 The Friesian Agro Consultancy
 TNO innovation for life
 Tolsma
 Topec B.V.
 Total Produce B.V.
 Tradin Organic Agriculture B.V.
 Transnational Agri Projects B.V.
 Trinity Software Center
 Triodos Bank
 Trouw Nutrition (Sloten BV)
 Tschudi Offshore & Towage
 Tunga B.V.
 Twinpack Special Products B.V.
 V HI- P
 Van den Bosch
 Van Leeuwen Test Systems
 Van Oord Dredging and Marine Contractors BV
 Van Vliet Trucks Holland B.V.
 Van Wijhe Verf B.V.
 VDL Agrotech

Vencomatic Group
 Verbeek Hatchery Holland
 Vergeer Resultants
 Veris Investment BV
 Verisimen BV
 Victron Energy B.V.
 Vitens-Evides International BV
 Vroon Offshore Services
 Wageningen University and Research
 WakaWaka BV
 Wärtsilä Nederland B.V.
 Wereld Museum Rotterdam
 Woord en Daad
 WorldCover
 Wouda Invest BV
 WTS Energy
 Your Business Expansion

“I’m based in Africa and NABC’s Partnerscan helped me connect with key stakeholders in the Cocoa industry in the Netherlands”.

- Marc Steen, CNFA